THAILAND FX CODE

Contents

ETNICS	1
Governance	4
Execution	7
Information Sharing	19
I.Handling Confidential Information	19
II.Communications	21
Risk Management and Compliance	24
I.Frameworks for Risk Management, Compliance, and Review	24
II.Key Risk Types	29
Confirmation and Settlement	38
I.Overarching Principles	38
II.Confirmation Process	40
III.Netting and Settlement Processes	42
IV.Account Reconciliation Processes	45
Annex 1: Illustrative Examples	47
Execution	48
Information Sharing	59
Risk Management and Compliance	64
Confirmation and Settlement	67
Annex 2: Glossary of Terms	68

Ethics

LEADING PRINCIPLE:

Market Participants are expected to behave in an ethical and professional manner to promote the fairness and integrity of the FX Market. The ethical and professional behaviour of Market Participants underpins the fairness and integrity of the FX Market. The exercise of judgement is central to acting ethically and professionally, and Market Participants (meaning both firms and their personnel) should be guided in doing so by the high-level principles below, both when applying the specific guidance in Thailand FX Code and at all times when participating in the FX Market.

PRINCIPLE 1

Market Participants should strive for the highest ethical standards.

Market Participants should:

- act honestly in dealings with Clients and other Market Participants;
- act fairly, dealing with Clients and other Market Participants in a consistent and appropriately transparent manner; and
- act with integrity, particularly in avoiding and confronting questionable practices and behaviours.

Maintaining high standards of behaviour is the responsibility of:

- firms, which should promote ethical values and behaviour within the organisation, support efforts to promote high ethical standards in the wider FX Market, and encourage involvement by personnel in such efforts;
- senior and front-line management, which should be pro-active in embedding and supporting the practice of ethical values within the firm's culture and be prepared to give appropriate advice to personnel; and

 personnel, who should apply judgement when facing ethical questions, expect to be held responsible for unethical behaviour, and seek advice where appropriate. Personnel should report and/or escalate issues of concern to appropriate parties internally or externally, having regard to the circumstances.

PRINCIPLE 2

Market Participants should strive for the highest professional standards.

All Market Participants share a common interest in maintaining the highest degree of professionalism and the highest standards of business conduct in the FX Market. High standards of conduct are underpinned by:

- having sufficient knowledge of, and complying with, Applicable Law;
- having sufficient relevant experience, technical knowledge, and qualifications;
- acting with competence and skill;
- applying professional judgement in following the firm's guidelines and operating procedures, including, but not limited to, methods of execution, record keeping, and ethical behaviour; and
- engaging in efforts to strive for the highest standards of professionalism in the wider FX Market.

Firms should have personnel who are appropriately trained and who have the necessary experience to discharge their employment duties in a professional manner.

PRINCIPLE 3

Market Participants should identify and address conflicts of interest.

Market Participants should identify actual and potential conflicts of interest that may compromise or be perceived to compromise the ethical or professional judgement of Market Participants. Market Participants should eliminate these conflicts or, if this is not reasonably possible, effectively manage them so as to promote fair treatment of their Clients and other Market Participants, up to and including abstaining from undertaking the relevant activity or action due to the conflict of interests.

Personnel should be aware of the potential for conflicts of interest to arise and comply with their firm's policies in these areas.

Contexts in which conflicts may arise include, but are not limited to:

- situations where personal or firm interests may conflict with those of a Client or other Market Participant, or where such a conflict arises for the Market Participant because the interests of one Client may conflict with those of another;
- personal relationships;
- gifts and corporate entertainment; and
- Personal Dealing.

Market Participants should put in place appropriate and effective arrangements to eliminate or manage conflicts of interest. This could include:

- segregation of duties and/or reporting lines;
- establishing information barriers (for example, physical segregation of certain departments and/or electronic segregation);
- altering the duties of personnel when such duties are likely to give rise to conflicts of interest;
- providing training to relevant personnel to enable them to identify and handle conflicts of interest;
- establishing declaration policies and/or records for identified conflicts of interest and personal relationships, as well as for gifts and corporate entertainment received; and
- having policies and controls on Personal Dealing.

Where it is concluded that a specific conflict of interest cannot reasonably be avoided or effectively managed (including by ceasing to undertake the relevant service or activity), Market Participants should disclose sufficient details of the conflict to enable the affected parties to decide beforehand whether or not they wish to proceed with the transaction or service.

Governance

LEADING PRINCIPLE:

Market Participants are expected to have a sound and effective governance framework to provide for clear responsibility for and comprehensive oversight of their FX Market activity and to promote responsible engagement in the FX Market.

Appropriate governance structures should be in place to promote and support the principles set out in this Code. Different firms' governance structures may vary in complexity and scope. The precise structure adopted should be commensurate with the size and complexity of the Market Participant's FX Market activities, and the nature of the Market Participant's engagement in the FX Market, taking into account Applicable Law.

PRINCIPLE 4

The body, or individual(s), that is ultimately responsible for the Market Participant's FX business strategy and financial soundness should put in place adequate and effective structures and mechanisms to provide for appropriate oversight, supervision, and controls with regard to the Market Participant's FX Market activity.

The body, or individual(s), that is ultimately responsible for the Market Participant's FX business strategy and financial soundness should put in place:

- an operational structure with clearly defined and transparent lines of responsibility for the Market Participant's FX Market activity;
- effective oversight of the Market Participant's FX Market activity based on appropriate management information;
- an environment that encourages effective challenge to senior management charged with day-to-day responsibility for the Market Participant's FX Market activity; and
- independent control functions and mechanisms to assess whether the Market Participant's FX Market activities are conducted in a manner that reflects the Market Participant's

operational risk and conduct requirements. Such functions should have sufficient stature, resources, and access to the body or individual(s) that is ultimately responsible for the Market Participant's FX business strategy and financial soundness.

In implementing the above, consideration should be given to the types of activities that the Market Participant engages in, including if the Market Participant engages in the provision or usage of Electronic Trading Activities or Prime Broker services.

PRINCIPLE 5

Market Participants should embed a strong culture of ethical and professional conduct with regard to their FX Market activities.

Market Participants should, among other things:

- expect senior management to be highly visible to relevant personnel of the Market Participant in articulating and modelling the desired practices, values, and conduct;
- take appropriate steps to promote and reinforce all relevant personnel's awareness and understanding of (i) the values and the ethical and conduct standards that should be adhered to in their engagement in the FX Market; and (ii) Applicable Law that is relevant to them (see Principle 25); and
- make all relevant personnel (including senior management) aware that disciplinary or other actions may result from unacceptable behaviours and transgressions of the Market Participant's policies.

PRINCIPLE 6

Market Participants should have remuneration and promotion structures that promote market practices and behaviours that are consistent with the Market Participant's ethical and professional conduct expectations.

Firms' remuneration and promotion structures should encourage practices and behaviours that are consistent with the firm's ethical and professional conduct expectations; they should not incentivise personnel to engage in inappropriate behaviours or practices, or to take risks beyond the overall business risk parameters of the Market Participant. Appropriate mechanisms to discourage inappropriate practices or behaviours should be taken into account.

Market Participants should have appropriate policies and procedures to handle and respond to potentially improper practices and behaviours effectively.

Market Participants should maintain policies and procedures, supported by effective mechanisms, to (i) provide confidential channels for personnel or external parties to raise concerns about potentially improper practices and behaviours and (ii) investigate and respond to such reports as appropriate.

Specifically, firms should be clear with relevant personnel and external parties about where and how to report concerns about potentially improper practices and behaviours (including but not limited to cases of illegal, unethical, or questionable practices and behaviours) confidentially and without fear of reprisal or retribution.

Reports of potentially improper practices or behaviour of the Market Participant should be investigated by independent parties or functions. Such parties or functions should possess sufficient skills and experience—and be given the necessary resources and access—to conduct the investigation.

Market Participants should complete the investigation and determine the appropriate outcome within a reasonable time frame, taking into account the nature and complexity of the matter in question. Escalation within the firm and reporting outside the firm may be appropriate before an investigation is concluded. The reports and results should be brought to the attention of the appropriate individuals within the Market Participant, and if appropriate, to relevant regulatory or public authorities.

Execution

LEADING PRINCIPLE:

Market Participants are expected to exercise care when negotiating and executing transactions in order to promote a robust, fair, open, liquid, and appropriately transparent FX Market.

The FX execution landscape is diverse, with execution taking place through many different channels and with Market Participants taking on different roles with regard to that execution. All FX Market Participants, regardless of their role in the execution of transactions, should behave with integrity to support the effective functioning of the FX Market.

PRINCIPLE 8

Market Participants should be clear about the capacities in which they act.

Market Participants should understand and clearly communicate their roles and capacities in managing orders or executing transactions. Market Participants may have a standing agreement or other terms of business as to their roles that govern all trades, or they may manage their relationship by determining their roles on a trade-by-trade basis. If a Market Participant wishes to vary the capacity in which it or its counterpart acts, any such alternative arrangement should be agreed by both parties.

A Market Participant receiving a Client order may:

- act as an Agent, executing orders on behalf of the Client pursuant to the Client mandate, and without taking on market risk in connection with the order; or
- act as a Principal taking on one or more risks in connection with an order, including market and credit risk. Principals act on their own behalf and there is no obligation to execute the order until both parties are in agreement. Where the acceptance of an order grants the Principal executing the order some discretion, it should exercise this discretion reasonably, fairly, and in such a way that is not designed or intended to disadvantage the Client.

Market Participants should handle orders fairly and with transparency in line with the capacities in which they act.

Market Participants are expected to handle orders with fairness and transparency. How this is done, and what the relevant good practices are, vary depending upon the role in which those Market Participants are acting, as described in Principle 8 above. While the FX Market has traditionally operated as a Principal-based market, Agency-based execution also takes place. Accordingly, this principle takes into account both Principal and Agency models as well as E-Trading Platforms and Interdealer Brokers.

ROLES

Irrespective of their role, Market Participants handling orders should:

- have clear standards in place that strive for a fair and transparent outcome for the Client;
- be truthful in their statements;
- use clear and unambiguous language;
- make clear whether the prices they are providing are firm or merely indicative;
- have adequate processes in place to support the rejection of Client orders for products they believe to be inappropriate for the Client;
- not enter into transactions with the intention of disrupting the market (see Principle 12 in Execution for further guidance); and
- provide all relevant disclosures and information to a Client before negotiating a Client order, thereby allowing the Client to make an informed decision as to whether to transact or not.

Market Participants should make Clients aware of such factors as:

- how orders are handled and transacted, including whether orders are aggregated or time prioritised;
- the potential for orders to be executed either electronically or manually, depending on the disclosed transaction terms;
- the various factors that may affect the execution policy, which would typically include positioning, whether the Market Participant managing Client orders is itself taking on the associated risk or not, prevailing liquidity and market conditions, other Client orders, and/or a trading strategy that may affect the execution policy;

- where discretion may exist or may be expected, and how it may be exercised; and
- whenever possible, what the time-stamping policy is and whether it is applied both when the order is accepted and when it is triggered or executed (see Principle 36 in Risk Management and Compliance for further guidance).

Market Participants handling Client orders in an Agent role should:

- communicate with the Client regarding the nature of their relationship;
- seek to obtain the result requested by the Client;
- establish a transparent order execution policy that should supply information relevant to the Client order that may include:
 - √ information on where the firm may execute the Client orders;
 - √ the factors affecting the choice of execution venues; and
 - √ information as to how the Agent intends to provide for the prompt, fair, and expeditious execution of the Client order;
- be transparent with the Client about their terms and conditions, which clearly set out fees and commissions applicable throughout the time of the agreement; and
- share information relating to orders accepted on an Agency basis with any market-making or Principal trading desks only as required to request a competitive quote. (See Principle 19 in Information Sharing for further guidance.)

Market Participants operating FX E-Trading Platforms should:

- have rules that are transparent to users;
- make clear any restrictions or other requirements that may apply to the use of the electronic quotations;
- establish clarity regarding the point at which market risk may transfer;
- have appropriate disclosure about subscription services being offered and any associated benefits, including market data (so that Clients have the opportunity to select among all services they are eligible for).

Market Participants acting as Interdealer Brokers (IDBs) should:

• meet similar expectations as described above for Market Participants handling Client orders in an Agent role.

IDBs may operate via voice, such as Voice Brokers, or may operate either partially or wholly electronically. Those with an electronic component are also considered FX E-Trading Platforms and thus should also meet the expectations described for Market Participants operating FX E-Trading Platforms.

Market Participants acting as Clients should:

- be aware of the responsibilities they should expect of others as highlighted above;
- be aware of the risks associated with the transactions they request and undertake; and
- regularly evaluate the execution they receive.

PRINCIPLE 10

Market Participants should handle orders fairly, with transparency, and in a manner consistent with the specific considerations relevant to different order types.

Market Participants should be aware that different order types may have specific considerations for execution. For example:

Market Participants handling a Client's Stop Loss Order should:

- obtain from the Client the information required to fully define the terms of a Stop Loss Order, such as the reference price, order amount, time period, and trigger;
- disclose to Clients whether risk management transactions may be executed close to a Stop Loss Order trigger level, and that those transactions may impact the reference price and result in the Stop Loss Order being triggered.

Indicative Examples of Unacceptable Practices:

- trading or otherwise acting in a manner designed to move the market to the Stop Loss level; and
- offering Stop Loss Orders on a purposefully loss-making basis.

Market Participants filling a Client order, which may involve a partial fill, should:

- be fair and reasonable based upon prevailing market circumstances, and any other applicable factors disclosed to the Client, in determining if and how a Client order is filled, paying attention to any other relevant policies;
- make a decision on whether, and how, to fill a Client order, including partial fills, and communicate that decision to the Client as soon as practicable; and
- fully fill Client orders they are capable of filling within the parameters specified by the Client, subject to factors such as the need to prioritise among Client orders and the availability of the Market Participant's credit line for the Client at the time.

Market Participants handling a Client's order to transact at a particular fixing rate (Fixing Order):

- should understand the associated risks and be aware of the appropriate procedures;
- should not, whether by collusion or otherwise, inappropriately share information or attempt to influence the exchange rate;
- should not intentionally influence the benchmark fixing rate to benefit from the fixing, whether directly or in respect of any Client-related flows at the underlying fixing; and should¹ √ pricing transactions in a manner that is transparent and is consistent with the risk borne in accepting such transactions; √ establishing and enforcing internal guidelines and procedures for collecting and executing Fixing Orders.

Indicative Examples of Acceptable Practices:

- transacting an order over time before, during, or after its fixing calculation window, so long as not to intentionally negatively impact the market price and outcome to the Client.
- collecting all Client interest and executing the net amount;

 $^{^{1}}$ See the Financial Stability Board Final Report on Foreign Exchange Benchmarks, September 30, 2014.

Indicative Examples of Unacceptable Practices:

- buying or selling a larger amount than the Client's interest within seconds of the fixing calculation window with the intent of inflating or deflating the price against the Client;
- buying or selling an amount shortly before a fixing calculation window such that there is an intentionally negative impact on the market price and outcome to the Client:
- showing large interest in the market during the fixing calculation window with the intent of manipulating the fixing price against the Client;
- informing others of a specific Client dealing at a fixing rate; and
- acting with other Market Participants to inflate or deflate a fixing rate against the interests of a Client. (See Principles 19 and 20 in Information Sharing for further guidance.)

Finally, Market Participants handling orders that have the potential to have sizable market impact should do so with particular care and attention. For example, there are certain transactions that may be required in the course of business, such as those related to merger and acquisition activity, which could have a sizable impact on the market.

PRINCIPLE 11

A Market Participant should only Pre-Hedge Client orders when acting as a Principal, and should do so fairly and with transparency.

Pre-Hedging is the management of the risk associated with one or more anticipated Client orders, designed to benefit the Client in connection with such orders and any resulting transactions.

Market Participants may Pre-Hedge for such purposes and in a manner that is not meant to disadvantage the Client or disrupt the market. Market Participants should either communicate or publicly disclose their Pre-Hedging practices to their Clients in a manner meant to enable Clients to understand their choices as to execution.

• In assessing whether Pre-Hedging is being undertaken in accordance with the principles above, a Market Participant should consider prevailing market conditions (such as liquidity) and the size and nature of the anticipated transaction.

- While undertaking Pre-Hedging, a Market Participant may continue to conduct ongoing business, including risk management, market making, and execution of other Client orders. When considering whether Pre-Hedging is being undertaken in accordance with the principles above, Pre-Hedging of a single transaction should be considered within a portfolio of trading activity, which takes into account the overall exposure of the Market Participant.
- When a Market Participant is acting as an Agent, the Market Participant should not Pre-Hedge.

See Annex 1 for a set of stylised examples regarding Pre-Hedging.

PRINCIPLE 12

Market Participants should not request transactions, create orders, or provide prices with the intent of disrupting market functioning or hindering the price discovery process.

Market Participants should not engage in trading strategies or quote prices with the intent of hindering market functioning or compromising market integrity. Such strategies include those that may cause undue latency, artificial price movements, or delays in other Market Participants' transactions and result in a false impression of market price, depth, or liquidity. Such strategies also include collusive and/or manipulative practices, including but not limited to those in which a trader enters a bid or offer with the intent to cancel before execution (sometimes referred to as "spoofing," "flashing." or "layering") and other practices that create a false sense of market price, depth, or liquidity (sometimes referred to as "quote stuffing" or "wash trades").

Market Participants providing quotations should always do so with a clear intent to trade. Prices provided for reference purposes only should clearly be labelled as such.

Market Participants should give appropriate consideration to market conditions and the potential impact of their transactions and orders. Transactions should be conducted at prices or rates based on the prevailing market conditions at the time of the transaction. Exceptions to this, such as historical rate rollovers, should be covered by internal compliance policies.

Without limitation, Market Participants handling Client orders may decline a transaction when there are grounds to believe that the intent is to disrupt or distort market functioning. Market Participants should escalate as appropriate.

See Annex 1 for a set of stylised examples regarding handling of orders and market disruptions.

PRINCIPLE 13

Market Participants should understand how reference prices, including highs and lows, are established in connection with their transactions and/or orders.

This understanding should be supported by appropriate communications between the parties, which may include disclosures. In the event that a third-party pricing source is an input in establishing this reference price, both parties should understand how that pricing measure is determined and what the contingency arrangements are in the event that the third-party pricing is unavailable.

PRINCIPLE 14

The Mark Up applied to Client transactions by Market Participants acting as Principal should be fair and reasonable.

Mark Up is the spread or charge that may be included in the final price of a transaction in order to compensate the Market Participant for a number of considerations, which might include risks taken, costs incurred, and services rendered to a particular Client.

Market Participants should promote transparency by documenting and publishing a set of disclosures regarding their FX business that, among other things:

- makes it clear to Clients that their final transaction price may be inclusive of Mark Up;
- makes it clear to Clients that different Clients may receive different prices for transactions that are the same or similar;
- helps Clients understand the determination of Mark Up, such as by indicating the factors that may contribute to the Mark Up (including those related to the nature of the specific transaction and those associated with the broader Client relationship, as well as any relevant operating costs); and discloses them publicly such as on the banks' website.

Firms should have

• guidance that prices charged to Clients should be fair and reasonable.

 guidance that personnel should always act honestly, fairly, and professionally when determining Mark Up, including not misrepresenting any aspect of the Mark Up to the Client.

See Annex 1 for a set of stylised examples regarding Mark Up.

PRINCIPLE 15

Market Participants should identify and resolve trade discrepancies as soon as practicable to contribute to a well-functioning FX Market.

Market Participants should have effective policies and procedures designed to minimise the number of trade discrepancies arising from their FX Market activities and should manage such discrepancies promptly.

Market Participants acting as Prime Brokers play a unique role in assuming the credit risk of authorised trades executed by their prime brokerage Clients. Where the Client identity is known, prime brokerage Clients and executing dealers are responsible for resolving trade discrepancies to achieve timely amendments and matching of trade terms through the Prime Broker.

When anonymous market access is provided, the access provider should assist in the resolution of trade discrepancies.

See Principle 48 for Confirmation and Settlement discrepancies.

PRINCIPLE 16

Market Participants acting as Voice Brokers should only employ name switching where there is insufficient credit between parties to the transaction.

Voice Brokers that undertake name switching should:

- have proper controls and appropriately monitor such transactions;
- have proper approvals;
- execute, and book, such transactions as promptly as possible, consistent with the appropriate protection of related Confidential Information; and
- maintain proper records of such activity.

A dealer should not solicit or accept favours from a Voice Broker for switching names.

Market Participants employing last look should be transparent regarding its use and provide appropriate disclosures to Clients.

Last look is a practice utilised in Electronic Trading Activities whereby a Market Participant receiving a trade request has a final opportunity to accept or reject the request against its quoted price. Market Participants receiving trade requests that utilise the last look window should have in place governance and controls around its design and use, consistent with disclosed terms. This may include appropriate management and compliance oversight.

A Market Participant should be transparent regarding its last look practices in order for the Client to understand and to be able to make an informed decision as to the manner in which last look is applied to their trading. The Market Participant should disclose, at a minimum, explanations regarding whether, and if so how, changes to price in either direction may impact the decision to accept or reject the trade, the expected or typical period of time for making that decision, and more broadly the purpose for using last look.

If utilised, last look should be a risk control mechanism used in order to verify validity and/or price. The validity check should be intended to confirm that the transaction details contained in the request to trade are appropriate from an operational perspective and there is sufficient available credit to enter into the transaction contemplated by the trade request. The price check should be intended to confirm whether the price at which the trade request was made remains consistent with the current price that would be available to the Client.

In the context of last look, the Market Participant has sole discretion, based upon the validity and price check processes, over whether the Client's trade request is accepted or not, leaving the Client with potential market risk in the event the trade request is not accepted. Accordingly, and consistent with related principles in Thailand FX Code:

- Last look should not be used for purposes of information gathering with no intention to accept the Client's request to trade.
- Confidential Information arises at the point the Market Participant receives a trade request at the start of the last look window, and use of such Confidential Information should be consistent with Principles 19 and 20 on Information Sharing.
- Market Participants should not conduct trading activity that utilises the information from the Client's trade request during the last look window. Such trading activity would include (1) any

pricing activity on E-Trading Platforms that incorporates information from the trade request and (2) any hedging activity that incorporates information from the trade request. Such activity would risk signalling to other Market Participants the Client's trading intent and could move market prices against the Client. In the event that the Client's trade requests were subsequently rejected, such trading activity could disadvantage the Client.

This guidance does not apply to an arrangement that features all of the following characteristics:

- 1. An explicit understanding that the Market Participant will fill the Client's trade request without taking on market risk in connection with the trade request by first entering into offsetting transactions in the market; and
- 2. The volume traded in the last look window will be passed on to the Client in its entirety; and
- 3. This understanding is appropriately documented and disclosed to the Client.

It is good practice for Market Participants to be available to engage in a dialogue with Clients regarding how their trade requests have been handled, including the appropriate treatment of information associated with those trade requests. Such dialogue could include metrics that facilitate transparency around the pricing and execution of the Client's trade requests and assist a Client in evaluating the handling of its trade requests in order to evaluate whether the execution methodology continues to meet its needs over time.

PRINCIPLE 18

Market Participants providing algorithmic trading or aggregation services to Clients should provide adequate disclosure regarding how they operate.

Market Participants may provide Clients with algorithmic trading services that use computer programs applying algorithms to determine various aspects, including price and quantity of orders.

Market Participants may also provide aggregation services to Clients, services that provide access to multiple liquidity sources or execution venues and that may include order routing to those liquidity sources or venues.

Market Participants providing algorithmic trading or aggregation services to Clients should disclose the following:

- a clear description of the algorithmic execution strategy or the aggregation strategy and sufficient information to enable the Client to evaluate the performance of the service, in a manner that is consistent with appropriate protection of related Confidential Information;
- whether the algorithm provider or the aggregation service provider could execute as Principal;
- the fees applicable to the provision of the services;
- in the case of algorithmic trading services, general information regarding how routing preferences may be determined; and
- in the case of aggregation services, information on the liquidity sources to which access may be provided.

Clients of algorithmic trading providers should use such data and disclosed information in order to evaluate, on an ongoing basis, the appropriateness of the trading strategy to their execution strategy.

Clients that use an aggregator to access trading venues should understand the parameters that will define the prices displayed by the aggregator.

Market Participants providing algorithmic trading or aggregation services should provide services that perform in the manner disclosed to the Client.

Information Sharing

LEADING PRINCIPLE:

Market Participants are expected to be clear and accurate in their communications and to protect Confidential Information to promote effective communication that supports a robust, fair, open, liquid, and appropriately transparent FX Market.

I. Handling Confidential Information

PRINCIPLE 19

Market Participants should clearly and effectively identify and appropriately limit access to Confidential Information.

Market Participants should identify Confidential Information. Confidential Information includes the following information not in the public domain received or created by a Market Participant:

- (i) FX Trading Information. This can take various forms, including information relating to the past, present, and future trading activity or positions of the Market Participant itself or of its Clients, as well as related information that is sensitive and is received or produced in the course of such activity. Examples include but are not limited to:
 - √ details of a Market Participant's order book;
 - √ other Market Participants' Axes;
 - √ spread matrices provided by Market Participants to their Clients; and
 - √ orders for benchmark fixes.
- (ii) Designated Confidential Information. Market Participants may agree to a higher standard of non-disclosure with respect to confidential, proprietary, and other information, which may be formalised in a written non-disclosure or a similar confidentiality agreement.

Identification of Confidential Information should be in line with any legal or contractual restrictions to which the Market Participant may be subject.

Market Participants should limit access to and protect Confidential Information.

- Market Participants should not disclose Confidential Information except to those internal or external parties who have a valid reason for receiving such information, such as to meet risk management, legal, and compliance needs.
- Market Participants should not disclose Confidential Information to any internal or external
 parties under any circumstances where it appears likely that such party will misuse the
 information.
- Confidential Information obtained from a Client, prospective Client, or other third party is to be used only for the specific purpose for which it was given, except as provided above or otherwise agreed with a Client.
- Market Participants acting as Prime Brokers should have an appropriate level of separation between their prime brokerage business and their other sales and trading business.
 - √ To avoid any potential conflict of interest, a Prime Broker should have appropriate information barriers in place.
 - √ Prime Brokers should be transparent as to the standards they require and adopt.

For a discussion of Market Colour, please see Principle 22.

PRINCIPLE 20

Market Participants should not disclose Confidential Information to external parties, except under specific circumstances.

Market Participants should disclose Confidential Information only under certain circumstances. These may include, but are not limited to, disclosure:

- to Agents, market intermediaries (such as brokers or trading platforms), or other Market Participants to the extent necessary for executing, processing, clearing, novating, or settling a transaction;
- with the consent of the counterparty or Client;
- required to be publicly disclosed under Applicable Law, or as otherwise requested by a relevant regulatory or public authority;
- as requested by a central bank acting for policy purposes; and

• to advisors or consultants on the condition that they protect the Confidential Information in the same manner as the Market Participant that is disclosing the Confidential Information to such advisors or consultants.

Market Participants may actively choose to share their own prior positions and/or trading activity so long as that information does not reveal any other party's Confidential Information and the information is not shared in order to disrupt market function or hinder the price discovery process, or in furtherance of other manipulative or collusive practices.

Market Participants should only ask for Confidential Information where it is appropriate to do so consistent with Principle 20.

When determining whether to release Confidential Information, Market Participants should take into account Applicable Law, as well as any agreed-to restrictions that may limit the release.

II. Communications

PRINCIPLE 21

Market Participants should communicate in a manner that is clear, accurate, professional, and not misleading.

Communications should be easily understood by their intended recipient. Therefore, Market Participants should use terminology and language that is appropriate for the audience and should avoid using ambiguous terms. To support the accuracy and integrity of information, Market Participants should:

- attribute information derived from a third party to that third party (for example, a news service);
- identify opinions clearly as opinions;
- not communicate false information;
- exercise judgement when discussing rumours that may be driving price movements, identify rumours as rumours, and not spread or start rumours with the intention of moving markets or deceiving other Market Participants; and
- not provide misleading information in order to protect Confidential Information—for example, when executing partial orders. Accordingly, Market Participants could, if asked, decline to

disclose whether their request to transact is for the full amount rather than inaccurately suggest that it is for the full amount.

Market Participants should be mindful that communications by personnel reflect on the firm they represent as well as the industry more broadly.

PRINCIPLE 22

Market Participants should communicate Market Colour appropriately and without compromising Confidential Information.

The timely dissemination of Market Colour between Market Participants can contribute to an efficient, open, and transparent FX Market through the exchange of information on the general state of the market, views, and anonymised and aggregated flow information.

Firms should give clear guidance to personnel on how to appropriately share Market Colour. In particular, communications should be restricted to information that is effectively aggregated and anonymised.

To this end:

- communications should not include specific Client names, other mechanisms for communicating a Client's identity or trading patterns externally (for example, code names that implicitly link activity to a specific Market Participant), or information specific to any individual Client;
- Client groups, locations, and strategies should be referred to at a level of generality that does not allow Market Participants to derive the underlying Confidential Information;
- communications should be restricted to sharing market views and levels of conviction, and should not disclose information about individual trading positions;
- flows should be disclosed only by price range, and not by exact rates relating to a single Client or flow, and volumes should be referred to in general terms, other than publicly reported trading activity;
- option interest not publicly reported should only be discussed in terms of broadly observed structures and thematic interest;
- references to the time of execution should be general, except where this trading information is broadly observable;

- Market Participants should take care when providing information to Clients about the status
 of orders (including aggregated and anonymised Fixing Orders) to protect the interests of other
 Market Participants to whom the information relates (this is particularly true when there are
 multiple orders at the same level or in close proximity to one another); and
- Market Participants should not solicit Confidential Information in the course of providing or receiving Market Colour.

See Annex 1 for a set of stylised examples of Market Colour communications.

PRINCIPLE 23

Market Participants should provide personnel with clear guidance on approved modes and channels of communication.

Market Participants should communicate with other Market Participants through approved methods of communication that allow for traceability, auditing, record keeping, and access control. Standards of information security should apply regardless of the specific mode of communication in use. Where possible, Market Participants should maintain a list of approved modes of communication and it is recommended that communication channels on sales and trading desks be recorded, particularly when being used to transact or share Market Colour. Market Participants should give consideration, under exceptional circumstances (for example, in an emergency and for business continuity purposes), to allowing the use of unrecorded lines but should provide guidance to personnel regarding any permitted use of such unrecorded lines or devices.

Risk Management and Compliance

LEADING PRINCIPLE:

Market Participants are expected to promote and maintain a robust control and compliance environment to effectively identify, manage, and report on the risks associated with their engagement in the FX Market.

I. Frameworks for Risk Management, Compliance, and Review

Appropriate risk management, compliance, and review structures should be in place to manage and mitigate the risks that arise from a Market Participant's activities in the FX Market. These structures vary in complexity and scope, but generally share some common aspects. For example:

The responsibility rests with the business unit which owns the risk it incurs in conducting its activities.

In addition, there may be both a risk management function that oversees risk-taking activities and assesses those risks independently from the business line, and an independent compliance function that monitors compliance with Applicable Law and Standards.

Finally, there may be a review or audit function that provides independent review of, among other things, internal control systems and the activities of the business unit and the risk management and compliance functions.

Periodic independent reviews of risk and compliance controls should also be undertaken, including a review of the qualitative and quantitative assumptions within the risk management system.

The principles below describe numerous recommendations that illustrate how to achieve robust frameworks for risk management, compliance, and review. However, not every recommendation may be appropriate for every Market Participant. Accordingly, Market Participants should assess which recommendations are appropriate based on the size and complexity of their FX Market activities, and the nature of their engagement in the FX Market, taking into account Applicable Law.

PRINCIPLE 24

Market Participants should have frameworks for risk management and compliance.

The common components of these two frameworks may include:

- Effective oversight by the senior body or individual(s), consistent with Principle 4, including support for the stature and independence of risk management and compliance. In particular:

 √ the senior body or individual(s) should make strategic decisions on the risk appetite of the FX business.
 - √ the senior body or individual(s) should be responsible for the establishment, communication, enforcement, and regular review of a risk management and compliance framework that clearly specifies authorities, limits, and policies. Risks should be managed prudently and responsibly in accordance with established principles of risk management and Applicable Law.
- The provision of concise, timely, accurate, and understandable risk- and compliance-related information to the senior body or individual(s).
- The appropriate segregation of duties and independent reporting lines, including the segregation of trading from risk management and compliance and from deal processing, accounting, and settlement. While risk managers and compliance personnel may work closely with business units, the risk management and compliance functions should be independent of the business unit and should not be directly involved in revenue generation. Compensation structures should be designed not to compromise such independence.

 Adequate resources and employees with clearly specified roles, responsibilities, and authority, including appropriate access to information and systems. These personnel should have appropriate knowledge, experience, and training.

PRINCIPLE 25

Market Participants should familiarise themselves with, and abide by, all Applicable Law and Standards that are relevant to their FX Market activities and should have an appropriate compliance framework in place.

An effective compliance framework should provide independent oversight and control and could comprise, but is not limited to:

- identification of Applicable Law and Standards that apply to their FX Market activities;
- appropriate processes designed to prevent and detect abusive, collusive, or manipulative practices, fraud, and financial crime, and to mitigate material risk that could arise in the general conduct of the FX Market activities:
- capturing and retaining adequate records to enable effective monitoring of compliance with Applicable Law and Standard;
- well-defined escalation procedures for issues identified;
- consideration of the need to periodically restrict relevant personnel's access through measures such as mandatory vacation to facilitate detection of possible fraudulent activities;
- the provision of advice and guidance to senior management and personnel on the appropriate implementation of Applicable Law, external codes, and other relevant guidance in the form of policies and procedures and other documents such as compliance manuals and internal codes of conduct;
- training and/or attestation processes to promote awareness of and compliance with Applicable Laws and Standards;
- appropriate implementation and utilisation of compliance programs (for example, the establishment of processes to monitor daily activities and operations); and
- the periodic review and assessment of compliance functions and controls, including mechanisms to alert senior management about material gaps or failures in such functions and controls. The appropriate senior body or individual(s) should oversee the timely resolution of any issues.

Market Participants should maintain an appropriate risk management framework with systems and internal controls to identify and manage the FX risks they face.

Effective risk management starts with the identification and understanding by Market Participants of the various types of risks to which they are exposed (see the section on Key Risk Types below), and typically involves the establishment of risk limits and monitoring mechanisms, as well as the adoption of risk-mitigating and other prudent practices. An effective risk management framework could comprise, but is not limited to:

- an appropriate and well-documented approval process for the setting of risk limits;
- a comprehensive and well-documented strategy for the identification, measurement, aggregation, and monitoring of risks across the FX business, including, for example, risks that may be specific to a Market Participant that intermediates Client trades as a Prime Broker or that provides market access;
- documented policies, procedures, and controls, which are periodically reviewed and tested, to manage and mitigate risks;
- the clear communication of risk management policies and controls within the institution to promote awareness and compliance, as well as processes and programs to facilitate the understanding of such policies and controls by personnel;
- information systems to facilitate the effective monitoring and timely reporting of risks;
- robust incident management, including appropriate escalation, mitigating actions, and lessons learned:
- robust risk assessment for all (and approval processes for new) products, services, and procedures to identify new or emerging risks;
- sound accounting policies and practices encompassing prudent and consistent valuation methods and procedures; and
- an appropriately robust risk control self-assessment process that includes processes to remediate identified gaps or weaknesses.

Certain Market Participants provide credit intermediation and/or market access to other Market Participants—for example Prime Brokers and E-Trading Platforms. These Market Participants should have a risk management and compliance framework that takes this activity into account. In addition, these Market Participants are encouraged to engage in ongoing dialogue with those for whom they are providing credit intermediation and/or access to the market to underscore expectations regarding appropriate behaviour in the market.

Market Participants should have practices in place to limit, monitor, and control the risks related to their FX Market trading activity.

These practices could comprise, but are not limited to:

- The regular monitoring of trading activities, including the identification and internal escalation, as appropriate, of failed, cancelled, or erroneous trades.
- Automated or manual monitoring systems to detect actual or attempted market misconduct
 and market manipulation. Relevant personnel should be qualified to detect trading patterns
 that may suggest unfair or manipulative practices. Market Participants may use certain statistics
 or metrics to flag behaviour warranting further review, such as off-market rates, repetitive
 orders, and unusually small or large orders. There should be appropriate processes whereby
 suspicious practices can be promptly reviewed and escalated as appropriate.
- Verification of the valuations used for risk management and accounting purposes, conducted by personnel independent of the business unit that owns the risk.
- Independent reporting on a regular and timely basis of risk positions and trader profit/loss statements to the relevant risk management function or senior management, as appropriate, including a review of exceptional deviations of profit/loss from expected levels.
- Transactions should be promptly and accurately captured so that risk positions can be calculated in an accurate and timely manner for monitoring purposes (see Principle 36).
- Regular reconciliations of front, middle, and back office systems, with differences identified and their resolution tracked by personnel independent of the business unit.
- Timely reporting to a senior body or individual(s) when risk limits have been breached, including follow-up action to bring exposures within limits, and any appropriate measures to prevent a recurrence.
- Appropriate controls around proper order and quote submission, such as kill switches or throttles in the case of electronic trading submissions. These controls should be designed to prevent the entry or transmission of erroneous orders or quotes that exceed pre-set size and price parameters as well as financial exposure thresholds.

Market Participants should be aware of the risks associated with reliance on a single source of liquidity and incorporate contingency plans as appropriate.

Market Participants should have processes in place to independently review the effectiveness of and adherence to the risk management and compliance functions.

- Independent review should be performed regularly, with any review findings recorded and corrective action tracked.
- All material risk related to FX Market activities should be covered, using an appropriate assessment methodology.
- The review team should be given the necessary mandate and support, including adequate personnel with requisite experience or expertise.
- Findings should be reported to an appropriately senior level for review and follow-up.

The above may be undertaken by the audit function where appropriate.

II. Key Risk Types

Market Participants may be subject to different risks, and to varying degrees, depending on the size and complexity of their FX Market activities, and the nature of their engagement in the FX Market. With this in mind, the principles below outline some of the good practices relevant to the key risk types applicable to FX activities.

CREDIT/COUNTERPARTY RISK

PRINCIPLE 29

Market Participants should have adequate processes to manage counterparty credit risk exposure, including where appropriate, through the use of appropriate netting and collateral arrangements, such as legally enforceable master netting agreements and credit support arrangements.

The use of master netting agreements and credit support arrangements helps to strengthen the smooth functioning of the FX Market. Other measures to manage counterparty credit risk include the accurate and timely assessment of a counterparty's creditworthiness prior to a transaction, sufficient diversification of counterparty exposure where appropriate, the prompt setting and

monitoring of counterparty exposure limits, and the acceptance of transactions only if they fall within approved limits. Credit limits should be set independently of the front office, and should reflect the established risk appetite of the Market Participant.

Market Participants should maintain accurate records material to their counterparty relationships. This could include records of conversations and written correspondence, and retention policies should be aligned with Applicable Law.

MARKET RISK

PRINCIPLE 30

Market Participants should have processes to measure, monitor, report, and manage market risk in an accurate and timely way.

Changes in FX prices or rates give rise to market risk, which could have an adverse effect on the financial condition of Market Participants. Market risk measurement should be based on generally accepted measurement techniques and concepts, including the use of stress testing. Such measurement techniques should be periodically and independently reviewed. The measurement of market risk should take into account hedging and diversification effects.

Market Participants should be aware of, monitor, and—where appropriate—mitigate the liquidity risk that could arise from their transactions in the FX Market.

PRINCIPLE 31

Market Participants should have independent processes in place to mark-tomarket trading positions to measure the size of their profit and loss and the market risk arising from trading positions.

In marking-to-market trading positions, quoted market prices, where available, are generally the best guide. When obtaining external data for valuation purposes:

- useful sources of data include screen services, brokers, and other third-party providers;
- a function independent of the front office should check that prices and marked-to-market valuations are measured accurately and regularly;

• there should be understanding of what the data represent—for example, if the price was the last actual trade, when the last trade was executed, and if prices were not actual trades how these were calculated.

Market Participants should have an internal agreed close of business for each trading day against which end-of-day positions can be monitored and evaluated.

Where reference market prices are not available (for example, in marking-to-market complex derivatives or exotic instruments), internal models, validated by an internal function that is independent from the front office, can be used to guide the appropriate pricing of risks.

OPERATIONAL RISK

PRINCIPLE 32

Market Participants should have appropriate processes in place to identify and manage operational risks that may arise from human error, inadequate or failed systems or processes, or external events.

Market Participants should take into consideration operational risks arising from a global cross-border environment, such as time differences or differences in industry conventions.

Operational risks could include those arising from human error, misconduct, systems issues, or unforeseen external circumstances.

Market Participants should put in place strict security measures to address the vulnerability of trading areas and infrastructure to possible operational disruptions, terrorism, or sabotage. Access to the dealing function should be controlled, with procedures in place that specify time constraints, security checks, and management approvals around access, where appropriate, for non-dealing personnel and external visitors.

Market Participants should have business continuity plans (BCPs) in place that are appropriate to the nature, scale, and complexity of their FX business and that can be implemented quickly and effectively in the event of large-scale disasters, loss of access to significant trading platforms, settlement, or other critical services, or other market disruptions.

BCPs could comprise, but are not limited to, the following elements:

- Contingency plans that support business continuity across the FX business, including plans related to data storage and usage, and procedures in the event of the non-availability of FX fixes, where relevant.
- The regular review, updating, and testing of contingency plans, including drills to familiarise senior management and relevant personnel with the arrangements under a contingent situation. This should include the regular review of potential scenarios that would require the activation of such plans.
- Disaster recovery plans that identify requisite systems and procedural backups. All critical automated processes as determined by the Market Participant should have a documented automated and/or manual contingency.
- The identification of external dependencies, including an understanding of the BCPs of settlement system operators and other infrastructure and critical service providers, as well as the appropriate inclusion of these plans, or other back-up processes, into Market Participants' own BCPs.
- Emergency contact information for both internal and external dependencies. Communication tools should be secure.
- Non-primary location backup sites that can accommodate essential personnel, systems, and operations, and that are maintained and tested on a regular basis.

TECHNOLOGY RISK

PRINCIPLE 34

Market Participants should have in place processes to address potential adverse outcomes arising from the use of or reliance on technological systems (hardware and software).

Market Participants should have processes in place to assign clear ownership of every system on which they rely, and changes should be approved according to internal policies. Any system should be thoroughly tested before release into production use, with an audit trail of all actions taken saved and available for review. This should apply to the development, testing, deployment, and subsequent updates of trading systems and algorithms. Market Participants should also be aware of broader risks that may exist and affect their FX Market activity, such as risks related to cyber security.

Market Participants operating E-Trading Platforms should monitor the intraday health of the platform (for example, capacity utilisation) and should conduct periodic capacity testing of critical systems to determine such system's ability to process transactions in an accurate, timely, and robust manner.

Market Participants involved in electronic trading should put in place appropriate and proportionate controls to reduce the likelihood of and mitigate any consequences of generating or acting upon electronic quotations that may result in erroneous transactions or market disruption such as off-market quotes or trades, fat finger errors, unintended or uncontrolled trading activity arising from technological failures, flaws in trading logic, and unexpected or extreme market conditions.

Market Participants should not knowingly generate or attempt to act upon quotations in a way that is beyond the technical capabilities of the recipient or inconsistent with advertised protocols. Excessive message rates that are known to approach or breach the limitations of the platform should be controlled, for instance via the application of throttling logic and/or circuit breakers. Any identified platform flaws or features that may risk its continued operation should be escalated appropriately.

The inclusion of a third party into the electronic workflow between those participants generating and acting upon quotations does not remove either party's obligations. Market

Participants such as aggregators and multibank venues that may perform both the function of distributing and acting upon electronic quotations should abide by all relevant principles.

SETTLEMENT RISK

PRINCIPLE 35

Market Participants should take prudent measures to manage and reduce their Settlement Risks, including prompt resolution measures to minimise disruption to trading activities.

Settlement fails can expose Market Participants to market and credit risks. Market Participants should have policies and procedures designed to properly monitor and limit settlement exposures to counterparties.

Where applicable, Market Participants should consider payment netting and bilateral obligation netting to reduce Settlement Risks.

Please also see the Confirmation and Settlement section for further details on this topic.

COMPLIANCE RISK

PRINCIPLE 36

Market Participants should keep a timely, consistent, and accurate record of their market activity to facilitate appropriate levels of transparency and auditability and have processes in place designed to prevent unauthorised transactions.

Market Participants should keep an accurate and timely record of orders and transactions that have been accepted and triggered/executed, to create an effective audit trail for review and to provide transparency to Clients where appropriate.

This record may include, but is not limited to, the following: the date and time, product type, order type (for example, a Stop Loss Order, or an order where price is subject to last look), quantity, price, trader, and Client identity. Market Participants should apply sufficiently granular

and consistent time-stamping so that they record both when an order is accepted and when it is triggered/executed.

Market Participants should have processes in place to support appropriate related data storage and retention of such detail.

Information should be made available to Clients upon request, to provide sufficient transparency regarding their orders and transactions to facilitate informed decisions regarding their market interactions. Information may also be used in resolving trade disputes. Records should allow Market Participants to effectively monitor their own compliance with internal policies, as well as their adherence to appropriate market behaviour standards. Market Participants should set guidelines that specify personnel authorised to deal in after-hours or off-premise transactions and the limit and type of transactions permitted. A prompt written reporting process should be developed and appropriate records should be kept.

PRINCIPLE 37

Market Participants should perform "know-your-customer" (KYC) checks on their counterparties to ascertain that their transactions are not used to facilitate money laundering, terrorist financing, or other criminal activities.

Market Participants should have appropriate measures in place to enforce the KYC principle (see Principle 52 in Confirmation and Settlement section).

Market Participants should have a clear understanding of all Applicable Law on the prevention of money laundering and terrorist financing.

Market Participants should have internal processes in place to facilitate the prompt reporting of suspicious activities (for example, to the compliance officer or appropriate public authority, as necessary). Effective training should be provided for relevant personnel, to raise awareness of the serious nature of these activities, and reporting obligations, while not revealing their suspicions to the entity or individual suspected of illegal activities. Such training should be regularly updated to keep pace with the rapidly changing methods of money laundering.

Market Participants should have in place reasonable policies and procedures (or governance and controls) such that trading access, either direct or indirect, is limited to authorised personnel only.

Market Participants should maintain trader or desk mandates, which detail what products each trader is permitted to trade, as well as post-trade surveillance in order to detect exceptions from the trader's mandate.

Market Participants should periodically review trading access in order to confirm that such access, either direct or indirect, is limited to authorised access only.

Market Participants should implement monitoring practices designed to detect the concealment or manipulation of (or the attempt to conceal or manipulate) profit and loss and/or risk using trades or adjustments that are not for a genuine business purpose.

PRINCIPLE 39

Market Participants should generate a timely and accurate record of transactions undertaken to enable effective monitoring and auditability.

At the request of a Client, Market Participants should be able to provide information regarding the actions taken in handling a specific transaction with such Client. Clients requesting data from a Market Participant are expected to do so in a reasonable manner, avoiding spurious or extraneous requests. When requesting data, a Client should outline the reason for the request. Market Participants should have processes in place to respond to Client requests for the data.

LEGAL RISK

PRINCIPLE 40

Market Participants should have processes in place to identify and manage legal risks arising in relation to their FX Market activities.

Market Participants should have an understanding of where Applicable Law may affect the legality or enforceability of rights and obligations with other Market Participants and should take steps to mitigate material legal risks.

Market Participants should have in place legal agreements with their counterparties, and should use standard terms and conditions, where appropriate. Market Participants should maintain a record of the agreements they have in place with their counterparties.

When trading, Market Participants should make clear if standard terms are used, and if changes are proposed. Where changes are substantial, these should be agreed before any transaction. Where standard terms do not exist, Market Participants should take more care in the negotiation of these terms. Market Participants should strive to finalise documentation promptly.

CONSIDERATIONS RELATED TO PRIME BROKERAGE ACTIVITIES

PRINCIPLE 41

Prime Brokerage Participants should strive to monitor and control trading permissions and credit provision in Real Time at all stages of transactions in a manner consistent with the profile of their activity in the market to reduce risk to all parties.

Prime Brokerage Participants should strive to develop and/or implement robust control systems that include the timely allocation, monitoring, amendment, and/or termination of credit limits and permissions and adequately manage associated risks.

- Prime Brokerage Clients should strive for Real-Time monitoring of their available lines and permitted transaction types and tenors so that only trades within permitted parameters are executed.
- Executing dealers should strive for Real-Time monitoring of designation limits to validate trade requests prior to execution.
- Prime Brokers should have systems reasonably designed to monitor trading activity and applicable limits upon receiving Give-Up trades.

Prime Brokers should be in a position to accept trades in accordance with terms and conditions within Prime Brokerage agreements and designation notices.

Prime Brokers should have policies and procedures reasonably designed to address limit breach exceptions, limit changes, amendments, and novations.

Confirmation and Settlement

LEADING PRINCIPLE:

Market Participants are expected to put in place robust, efficient, transparent, and risk-mitigating post-trade processes to promote the predictable, smooth, and timely settlement of transactions in the FX Market.

The principles below relate to systems and processes surrounding the confirmation and settlement of FX trades. These principles should be applied in a manner consistent with the size and complexity of the Market Participant's FX Market activities, and the nature of its engagement in the FX market.

I. Overarching Principles

PRINCIPLE 42

Market Participants should establish consistency between their operating practices, their documentation, and their policies for managing credit and legal risk.

Operating practices (including processes for confirming and settling trades) should be consistent with legal and other documentation. Similarly, the use of mitigants for credit risk should be consistent with this documentation and with the Market Participant's credit risk policies.

Market Participants should institute a robust framework for monitoring and managing capacity in both normal and peak conditions.

At a minimum, Market Participants should have sufficient technical and operational capability to support end-to-end FX processing in both normal and peak market conditions without undue impact on the processing timeline.

Market Participants should have defined mechanisms in place to respond to extreme changes in demand, as required and on a timely basis. Furthermore, clearly defined and documented capacity and performance management processes should be in place and reviewed regularly, including with external vendors.

PRINCIPLE 44

Market Participants are encouraged to implement straight-through automatic transmission of trade data from their front office systems to their operations systems.

Such transfer of trade data should be facilitated by means of secure interfaces where the transmitted trade data cannot be changed or deleted during transmission. When trade data cannot be transmitted automatically from the front office to the operations system, adequate controls should be in place so that trade data are captured completely and accurately in the operations system.

PRINCIPLE 45

Market Participants should conduct any novations, amendments, and/or cancellations of transactions in a carefully controlled manner.

Processes for novating, amending, or cancelling transactions should be clearly defined and should provide for the maintenance of appropriate segregation between operations and sales and trading personnel. Reporting on amendments and cancellations should be made available to management in these areas on a regular basis.

II. Confirmation Process

PRINCIPLE 46

Market Participants should confirm trades as soon as practicable, and in a secure and efficient manner.

Market Participants should confirm FX trades as soon as practicable after execution, amendment, or cancellation. The use of automated trade confirmation matching systems, when available, is strongly recommended. Market Participants should also implement operating practices that segregate responsibility for trade confirmation from trade execution.

Confirmations should be transmitted in a secure manner whenever possible, and electronic and automated confirmations are encouraged. When available, standardised message types and industry-agreed templates should be used to confirm FX products. Trades arranged via an IDB should be confirmed directly between both parties to the transaction. Market Participants should receive an affirmation from the IDB to assist in accurately booking trades.

Open communication methods such as e-mail can significantly increase the risk of fraudulent correspondence or disclosure of Confidential Information to unauthorised parties. If confirmations are communicated via open communication methods, those methods should comply with information security standards (and also see Principle 23 in Information Sharing).

If Market Participants bilaterally choose to match trades using front-end electronic dealing platforms in place of exchanging traditional confirmation messages, the exchange of trade data should be automated and flow straight-through from the front-end system to operations systems. Strict controls should be in place so that the flow of data between the two systems is not changed and that data are not deleted or manually amended. Any agreements between the parties to use electronic dealing platforms for trade matching rather than exchanging traditional confirmation messages should be documented in the legal agreement between the parties.

Market Participants should review, affirm, and allocate block transactions as soon as practicable.

Block transaction details should be reviewed and affirmed as soon as practicable following execution. Investment managers or others acting as Agent on behalf of multiple counterparties may undertake block transactions that are subsequently allocated to specific underlying counterparties. Each underlying counterparty in a block transaction should be an approved and existing counterparty of the dealer-counterparty prior to allocation. Each post-allocation transaction should be advised to the counterparty and confirmed as soon as practicable.

PRINCIPLE 48

Market Participants should identify and resolve confirmation and settlement discrepancies as soon as practicable.

Market Participants that identify discrepancies between received confirmations or alleged trades and their own trade records should investigate internally and inform their counterpart with the aim to resolve such discrepancies as soon as practicable. Market Participants should also carefully reconcile all alleged trades and inform senders of unknown confirmations that the recipient cannot allocate to any internal trade record.

Escalation procedures should be established to resolve any unconfirmed or disputed terms as a matter of urgency, and processes should be in place to detect and report adverse trends that emerge in the discrepancies.

Escalation procedures should also include notification to trading and other relevant internal parties so that they know which counterparties may have practices that do not align with best practices regarding confirmation of trades. Senior management should receive regular information on the number and latency of unconfirmed deals so that they can evaluate the level of operational risk being introduced by maintaining dealing relationships with their firms' counterparties.

Market Participants should be aware of the particular confirmation and processing features specific to life cycle events of each FX product.

Market Participants should establish clear policies and procedures for the confirmation, exercise, and settlement of all FX products in which they transact, including those with unique features. Where applicable, Market Participants should familiarise personnel responsible for operations with the additional terms and conditions associated with various FX products and the protocols and processes around life cycle events in order to reduce operational risk. Market Participants should also be fully versed in the appropriate terminology, contract provisions, and market practices associated with FX products.

III. Netting and Settlement Processes

PRINCIPLE 50

Market Participants should measure and monitor their Settlement Risk and seek to mitigate that risk when possible.

Market Participants should develop timely and accurate methods of quantifying their FX Settlement Risk. The management of each area involved in a participant's FX operations should obtain at least a high-level understanding of the settlement process and the tools that may be used to mitigate Settlement Risk.

The netting of FX settlements (including the use of automated settlement netting systems) is encouraged. Where used by Market Participants, a process of settling payments on a net basis should be supported by appropriate bilateral documentation. Such netting may be bilateral or multilateral.

The initial confirmation of trades to be netted should be performed as it would be for any other FX transaction. All initial trades should be confirmed before they are included in a netting calculation. In the case of bilateral netting, processes for netting settlement values used by Market Participants should also include a procedure for confirming the bilateral net amounts in each currency at a predetermined cut-off point that has been agreed upon with the relevant counterparty. More broadly, settlement services that reduce Settlement Risk—including the use of payment-versus-payment settlement mechanisms—should be utilised whenever practicable.

Market Participants should utilise standing settlement instructions (SSIs).

SSIs for all relevant products and currencies should be in place, where practicable, for counterparties with whom a Market Participant has a trading relationship. The responsibility for entering, authenticating, and maintaining SSIs should reside with personnel clearly segregated from a Market Participant's trading and sales personnel and ideally from those operational personnel responsible for trade settlement. SSIs should be securely stored and provided to all relevant settlement systems so as to facilitate straight-through processing. The use of multiple SSIs with the same counterparty for a given product and currency is discouraged. Because of the Settlement Risks it introduces, the use of multiple SSIs with the same counterparty for a given product and currency should have appropriate controls.

SSIs should be set up with a defined start date and captured and amended (including audit trail recording) with the appropriate approvals, such as review by at least two individuals. Counterparties should be notified of changes to SSIs with sufficient time in advance of their implementation. Changes, notifications, and new SSIs should be delivered via an authenticated, and standardised, message type whenever possible.

All transactions should be settled in accordance with the SSIs in force on the value date. Trades that are outstanding at the time SSIs are changed (and have a value date on or after the start date for the new SSIs) should be reconfirmed prior to settlement (either bilaterally or through an authenticated message broadcast).

Where SSIs are not available (or existing SSIs are not appropriate to the particular trade), the alternate settlement instructions to be used should be delivered as soon as practicable. These instructions should be exchanged via an authenticated message or other secure means and subsequently verified as part of the trade confirmation process.

PRINCIPLE 52

Market Participants should request Direct Payments.

Market Participants should request Direct Payments when conducting FX transactions and recognise that Third-Party Payments may significantly increase operational risk and potentially expose all parties involved to money laundering or other fraudulent activity. Market Participants

engaging in Third-Party Payments should have clearly formulated policies regarding their use and any such payments should comply with such policies.

At a minimum, these policies should require the payer to be furnished with a clear understanding of the reasons for Third-Party Payments and for risk assessments to be made in respect of anti-money laundering, counter-terrorism financing, and other Applicable Law. Arrangements for Third-Party Payments should also be agreed upon and documented between the counterparties prior to trading. In the event a Third-Party Payment is requested after a trade has been executed, the same level of due diligence should be exercised and relevant compliance and risk approvals should be sought and secured.

PRINCIPLE 53

Market Participants should have adequate systems in place to allow them to project, monitor, and manage their intraday and end-of-day funding requirements to reduce potential complications during the settlement process.

Market Participants should have clear procedures outlining how each of their accounts used for the settlement of FX transactions is to be funded. Whenever possible, those Market Participants with nostro accounts should be projecting the balance of these accounts on a Real-Time basis, including all trades, cancellations, and amendments for each tenor (value date) so that they can diminish the overdraft risk from the nostro account.

Market Participants should send payment instructions as soon as practicable, taking into consideration time zone differences as well as instruction receipt cut-off times imposed by their correspondents. Market Participants should communicate expected receipts (via standardised message types, when possible) to allow nostro banks to identify and correct payment errors on a timely basis and aid in the formulation of escalation procedures.

Market Participants should communicate with their nostro banks to process the cancellations and amendments of payment instructions. Market Participants should understand when they can unilaterally cancel or amend payment instructions and should negotiate with their nostro banks to make these cut-off times as close as possible to the start of the settlement cycle in the relevant currencies.

IV. Account Reconciliation Processes

PRINCIPLE 54

Market Participants should perform timely account reconciliation processes.

Market Participants should conduct a regular reconciliation process to reconcile expected cash flows against actual cash flows on a timely basis. The sooner reconciliations are performed, the sooner a Market Participant can detect missing or erroneous entries and know its true account balances so that it can take appropriate actions to confirm that its accounts are properly funded. Reconciliations should be carried out by personnel who are not involved in processing transactions that would affect the balances of accounts held with correspondent banks.

Full reconciliation should occur across nostro accounts as early as possible. To aid in the full reconciliation of their nostro accounts, Market Participants should be capable of receiving automated feeds of nostro activity statements and implement automated nostro reconciliation systems. Market Participants should also have measures in place to resolve disputes.

Escalation procedures should be in place and initiated to deal with any unreconciled cash flows and/or unsettled trades.

PRINCIPLE 55

Market Participants should identify settlement discrepancies and submit compensation claims in a timely manner.

Market Participants should establish procedures for detecting non-receipt of payments, late receipt of payments, incorrect amounts, duplicate payments, and stray payments and for notifying appropriate parties of these occurrences. Escalation procedures should be in place for liaising with counterparties that fail to make payments and more broadly for the resolution of any disputes. Escalation should also be aligned to the commercial risk resulting from fails and disputes. Market Participants that have failed to make a payment on a value date or received a payment in error (for example, a stray payment or duplicate payment) should arrange for proper value to be applied or pay compensation costs in a timely manner.

All instances of non-receipt of payment should be reported immediately to the counterparty's operations and/or trading units. Market Participants should update their settlement exposure with the most recent projected cash flow movements. Market Participants may wish to consider

a limited dealing relationship with counterparties that have a history of settlement problems and continue to fail on their payments.

ANNEX 1:

Illustrative Examples

The examples provided in Thailand FX Code are intended to illustrate the principles and situations in which the principles could apply. The examples are highly stylised and are not intended as, nor should be understood or interpreted as, precise rules or prescriptive or comprehensive guidance. Moreover, the examples are not intended to provide safe harbour nor are they an exhaustive list of situations that can arise; in fact, it is expressly understood that facts and circumstances can and will vary. In some examples, specific market roles are used to make the example more realistic but the illustrated behavior applies to all Market Participants.

The examples are grouped under leading principles based on the key principle that is being illustrated. However, in many cases a number of leading principles may apply to each illustrated example. Examples marked by an "x" illustrate conduct to be avoided; examples marked by a " $\sqrt{}$ " illustrate conduct that Thailand FX Code aims to foster and reinforce. The Examples Annex can be expected to be updated over time as features of the FX Market evolve.

Similar to other sections of Thailand FX Code, these illustrative examples should be interpreted by Market Participants in a professional and responsible manner. Market participants are expected to exercise sound judgement and to act in an ethical and professional manner.

EXECUTION

Market Participants should be clear about the capacities in which they act. (PRINCIPLE 8)

✓ A Client asks a Market Participant to buy EUR/NOK on their behalf in the market. The Market Participant has an agreement with the Client stating it acts as an Agent and that the Market Participant will add a fee. The Market Participant executes the order in the market, showing a post trade execution analysis of the fills and adding the fee.

Market Participants should be clear about the capacities in which they act. In this example, the parties have made clear in advance the capacities in which they act and that the Market Participant would add a fee. Specifically, the Market Participant executes the Client's request in an agent capacity and is transparent about the nature of execution and the associated cost.

✓ A Client asks a Market Participant to buy EUR/NOK as a Market Order. The Market Participant and the Client have a Principal-based relationship, stipulated in their terms and conditions. The Market Participant fills the Client's order in accordance with the terms agreed, possibly using its own inventory and the available liquidity in the market.

Market Participants should be clear about the capacities in which they act. In this example, the parties have made clear in advance the capacities in which they act, by previously disclosing the terms and conditions under which it will interact with the Client. Specifically, the Market Participant and the Client, acting as Principals, agree to execute the transaction.

Market Participants should handle orders fairly and with transparency. (PRINCIPLES 9 AND 10)

✓ A bank receives a large order from a fund (Client) to sell EUR/PLN at the London 4 p.m. fix. According to their pre-agreed terms and conditions, the bank and the Client have agreed that the bank will act as Principal and may hedge fixing transactions depending on market conditions. The bank hedges some of the order amount before the fixing window since it judges that the five-minute fixing window is too short to clear such a large amount without affecting the market rate to the Client's disadvantage. The bank also keeps some of the risk on its book and does not trade the full amount in the market, therefore lessening the market impact of the Client's order in the fixing, with the intention of benefiting the Client.

Market Participants are expected to handle orders with fairness and transparency. In this example, the Client and the bank have agreed that the latter will act as Principal. The bank executes the transaction in a manner that benefits the Client by lessening the market impact of the Client's order on the market.

.....

X A Market Participant has orders from several Clients to buy USD/ZAR. The Market Participant has disclosed to Clients its policy that electronic orders are processed in the order in which they are received from Clients. The Market Participant fills first an order of another customer even though that order was received after other orders.

Market Participants should make Clients aware of factors that affect how orders are handled and transacted, including whether orders are aggregated or time prioritised, and should have clear standards in place that strive for a fair and transparent outcome for the Client. In this example, the Market Participant has made the Client aware of its order-processing policy, but it violates that policy when it executes the orders in a non-sequential way.

X A Client calls a Market Participant to execute a series of trades, stating that it is relying on the agency agreement they have in place. The agency agreement includes a pre-negotiated transaction fee. While executing the trades, the execution desk of the Market Participant adds an additional undisclosed spread to every trade it executes, resulting in the Client paying above the pre-negotiated transaction fee.

A Market Participant handling Client orders in an Agent role should be transparent with its Clients about its terms and conditions, which clearly set out fees and commissions. In this example, the Market Participant charges a fee in excess of the pre-negotiated fee and does not disclose it to the Client.

<u>X</u> Dealer A tells Voice Broker B that he has a large amount to execute at the fix and wants some help establishing a favourable rate to its benefit. Broker B then informs Dealer C who has a similar order and they all agree to combine their orders so as to make a greater impact in or before the fix window.

Market Participants should handle orders fairly and with transparency, should not disclose confidential Client trading information (Principle 19), and should behave in an ethical and professional manner (Principles 1 and 2). The collusion illustrated in this example to in tentionally influence a benchmark fixing rate is neither ethical nor professional. It divulges information about Client trading activity to an external party and is non-competitive behaviour that undermines the fair and effective functioning of the FX Market.

✓ A corporate treasury calls a bank to buy a large amount of GBP/SEK at the 11:00 fixing tomorrow morning, New York time. The Client and the bank agree that the bank will act as Principal and may hedge the transaction. Judging the liquidity around 11:00 not good enough to absorb the order, the bank starts to buy small parcels of GBP/SEK during the morning to limit the market impact of the transaction. The bank fills the Client's order at 11:00 at the fixing price, using its inventory.

Market Participants should handle orders fairly and transparently. In this example, the Market Participant strives for a fair outcome for the Client.

X A Client instructs a Market Participant to buy 5 billion USD/JPY at the 4 p.m. fix as part of a cross-border merger and acquisition transaction. After receiving this instruction, but before 4 p.m., the Market Participant buys 300 million USD/JPY for its own book, and not part of a risk management strategy for the transaction. After the 4 p.m. fix, the Market Participant sells 300m USD/JPY for its own book, with the sole intent of taking advantage of the price movement caused by the Client order.

Market Participants should handle orders fairly and transparently, and the Confidential Information obtained from a Client is to be used only for the specific purpose for which it was given. In this example, the Market Participant instead uses its knowledge of the Client order and the expected market impact of the Fixing Order to gain profit for its own book, potentially disadvantaging the Client.

 \underline{V} A bank is anticipating an order related to a potential merger and acquisition transaction on behalf of a Client that involves selling a very large amount of a specific currency. The bank recognises that this transaction could have a sizeable impact on the market and therefore

proactively engages the Client to discuss a potential execution strategy, including but not limited to the matching of internal flows, the timing of the execution, the use of algorithms, and Pre-Hedging. The bank transacts in anticipation of the order in agreement with the Client and with the intent to manage the risk associated with the anticipated transaction and to seek a better outcome for the Client.

Market Participants handling orders that have the potential to have sizable market impact should do so with care and attention. The order described in this example is large and could have sizable market impact and the parties involved take several steps to appropriately monitor and execute the order.

A Market Participant should only Pre-Hedge Client orders when acting as a Principal, and should do so fairly and with transparency. (PRINCIPLE 11)

✓ A bank has disclosed to a Client that the bank acts as Principal and may Pre-Hedge the Client's orders. The bank has a large Stop Loss buy order for the Client, which it anticipates might be triggered. The bank expects that there are many similar orders in the market at this important technical level and recognises the risk for substantial slippage during execution. The bank decides to Pre-Hedge part of the order and starts buying in advance without any intent to push up the market price. However, the market spikes above the Stop Loss level due to the buying by other Market Participants which is triggered when the market price hits the technical level. The order is triggered but, as a result of Pre-Hedging, the bank is able to provide an execution price close to the Stop Loss level.

Market Participants should only Pre-Hedge Client orders when acting as Principal and when the practice is used with the intention to benefit the Client. Stop Loss Orders are conditional on breaching a specific trigger level, and in many cases orders are placed at significant levels in the market with the potential for substantial slippage when the level is reached. In this example, the bank has utilised Pre-Hedging to build up inventory in advance. The bank is better positioned than it would otherwise be, had it not Pre-Hedged, to enable the bank to protect the Client from slippage and thus benefiting the Client.

✓ A Market Participant has disclosed to a Client that the Market Participant acts as Principal and may pre-hedge the Client's anticipated order. The Client asks the Market Participant for a bid price for a large amount of USD/CAD during a non-liquid period of the day. Due to liquidity conditions and the size of the anticipated order, the Market Participant expects that it may need to quote a significantly lower bid than is shown on the interdealer broker (IDB) screen. But before determining its quote, and in an effort to improve its price to the Client, the Market Participant tests the market liquidity by selling a small amount through the IDB. The Market Participant quotes the Client a bid price for the full amount, taking into account, for the Client's benefit, the amount already sold.

Market participants should only Pre-Hedge anticipated Client orders when acting as a Principal and in a manner not meant to disadvantage the Client. In this example, the Market Participant has Pre-Hedged part of the order to manage the potential risk associated with the anticipated order and in a way intended to benefit the Client, specifically by taking into account the pricing benefit of the Pre-Hedged amount for the Client.

X A Client asks a bank for a bid in 75 million USD/JPY. The bank has disclosed to its Client that the bank acts as Principal and may Pre-Hedge the Client's anticipated orders. The bank then proceeds to sell 150 million USD/JPY in the market outside of their ongoing business before providing a bid, with the intent of taking advantage of the Client's trade request information and benefitting from a potentially lower market price.

Pre-Hedging is meant for the management of the risk associated with anticipated Client orders, designed to benefit the Client. Market Participants should only Pre-Hedge Client orders when acting as Principal. In this example, the amount intentionally sold by the bank as a part of the Pre-Hedge was not commensurate with the risk borne by the anticipated trade and is not designed to benefit the Client. The bank acted with the intent to take advantage of the Client's trade request for its own benefit and potentially puts the Client at a disadvantage. A Market Participant should also consider prevailing market conditions and the size and nature of the anticipated transaction in assessing whether to Pre-Hedge the transaction.

Market Participants should not request transactions, create orders, or provide prices with the intent of disrupting market functioning or hindering price discovery. (PRINCIPLE 12)

X A Market Participant wishes to sell a large amount of USD/MXN. Before doing so, the Market Participant executes a number of small, successive purchases of USD/MXN on a widely viewed E-Trading Platform with the intention of moving the market price higher and inducing other Market Participants to buy USD. The Market Participant then executes the original large sell order in one or more E-Trading Platforms at a higher price.

Market Participants should not request transactions or create orders with the intention of disrupting market functioning or hindering the price discovery process, including undertaking actions designed to result in a false impression of market price, depth, or liquidity. This example illustrates a strategy intended to cause artificial price movements. While Market Participants often break large trades into smaller transactions to mitigate the impact of a transaction, in this case the small transactions are intended to cause an artificial price movement. The Market Participant plans to sell a large quantity of currency but uses small buy trades to create a false impression of market price.

X A Market Participant wishes to sell a large amount of USD/MXN. It repeatedly places small offers to sell on a widely viewed E-Trading Platform. The Market Participant chooses to use another dealing code of the same institution on the same E-Trading Platform in order to lift these successive higher offers with the intention of misleading the market.

This is an extension of the previous example. The behaviour gives the false impression that multiple counterparties are participating in a rally whereas they are actually from the same institution. The use of such strategies should be avoided.

X A Client stands to gain by moving the market higher into the 4:00 p.m. fix for a particular currency pair. They call a bank at 3:45 p.m. and place a large Fixing Order and then instruct the bank to "buy the amount as quickly as possible in the first minute of the fix calculation window."

Market Participants should not request transactions or create orders with the intention of disrupting market functioning or hindering the price discovery process, including adopting strategies designed to result in a false impression of market price, depth, or liquidity. The Client's request in this example is intended to result in a false impression of market price and depth.

.....

X A hedge fund is long an exotic Euro put. The currency has been weakening towards the option's knock-in level during the New York session. Knowing that liquidity will be lower during the Asian session, due to a major holiday, and intending to knock in the option, the hedge fund leaves a large Euro Stop Loss sell order for the Asian open with bank A at a price just above the knock-in level. At the same time, the hedge fund leaves a limit buy order with bank B for the same amount of Euros but at a level just below the knock-in level. Neither bank A nor bank B is aware that the hedge fund is long the exotic Euro put.

Market Participants should not request transactions or create orders with the intention of creating artificial price movements. In this example, the hedge fund has sought to profit (to knock-in the option) by leaving orders designed to cause artificial price movements inconsistent with prevailing market conditions.

X An IDB advertises a price without any instruction from a broker-dealer, dealer bank, or other financial institution. When a trader attempts to hit or lift the price, the IDB advises the trader that the quote has been traded by another party or has been withdrawn.

Market Participants should not provide prices with the intent to hinder the price discovery process, including strategies designed to result in a false impression of market price, depth or liquidity. The practice illustrated in the example, sometimes known as "flying a price," is a pricing strategy that intentionally gives the false impression of more liquidity than is actually available. It may occur on an IDB operating by voice or electronically or on an E-Trading Platform that falsely attributes its own pricing to another party. This behavior is similarly inappropriate for other types of Market Participants.

Market Participants should understand how reference prices, including highs and lows, are established in connection with their transactions and/or orders. (PRINCIPLE 13)

✓ A market maker discloses to a Client how reference prices will be established. After a sharp downward move in USD/JPY, the market maker executes the Client's Stop Loss Order using a reference rate in accordance with its own policy and its prior disclosure.

Market Participants should understand how reference prices are established in connection with their transactions and orders. In this example, the market maker discloses to the Client how reference prices will be established.

Mark Up should be fair and reasonable. (PRINCIPLE 14)

X A bank receives a Client Stop Loss sell order for GBP/USD at a certain level. When that level is traded in the market, the bank executes the Stop Loss order with some slippage. However, the bank fills the Client at a slightly lower rate after taking Mark Up and without having previously disclosed to the Client that the all-in price for executing a Stop Loss was subject to Mark Up.

Mark Up should be fair and reasonable, and Market Participants should promote transparency by disclosing to Clients that that their final transaction price may include Mark Up and that it may impact the pricing and execution of orders triggered at a specific level. In this example, the bank has not disclosed to the Client how Mark Up will affect the all-in price for the order.

X A bank charges a corporate higher markup than other corporates of the same size, credit risk, and relationship, exploiting the corporate's relative lack of sophistication in understanding and challenging the pricing of its bank.

Mark Up should be fair and reasonable and can reflect a number of considerations, which might include risks taken, costs incurred, and services rendered to a particular Client, factors related to the specific transaction and to the broader Client relationship. The application of Mark Up in this example is not fair and reasonable as it discriminates between Clients based only on their level of sophistication. In the example below, the different Mark Up charged to each of the Clients is motivated by differences in the broader Client relationship—in this case, the volume of business.

X A bank charges corporates of similar size and credit standing different Mark Ups because the broader Client relationship differs. For example, the volume of business these Clients transact with the bank is of very different magnitudes.

Market Participants should identify and resolve trade discrepancies as soon as practicable to contribute to a well-functioning FX Market. (PRINCIPLE 15)

X A hedge fund executes a trade through an executing Dealer for Give-Up to its Prime Broker (PB). The terms of the trade provided by the hedge fund to its PB do not match those provided by the executing Dealer. When notified by the PB that there is a discrepancy in the trade details, the hedge fund responds that the executing Dealer has made a mistake and that the PB should resolve the trade discrepancy with the executing Dealer.

Market Participants should resolve discrepancies as soon as practicable. In particular, Prime Brokerage Clients and executing dealers are responsible for resolving trade discrepancies to achieve timely amendments and matching of trade terms through the Prime Broker. In this example, the hedge fund places responsibility for resolving the discrepancy on the Prime Broker. However, it should have contacted the Dealer directly to resolve the discrepancy because the identities of the counterparties are known by the hedge fund and the executing dealer.

✓ A Client uses an E-Trading Platform to execute FX trades in the name of its Prime Broker. The E-Trading Platform's rules do not allow the full name of the Executing Dealer whose orders match with the Client's orders to be revealed to the Client. The E-Trading Platform confirms a trade at a price that differs from the Client's records. The E-Trading Platform and Prime Broker work together with the Client to enable prompt resolution of the trade discrepancy. Specifically, the E-Trading Platform contacts the executing dealer while maintaining confidentiality of the Client.

Market Participants should resolve trade discrepancies as soon as practicable and protect Confidential Information, as outlined in Principle 20. Where anonymous market access is provided, the access provider should assist in the resolution of trade discrepancies. In this example, while the Client and executing dealer are responsible for resolving the trade discrepancy, they do need

help from the Prime Broker and the E-Trading Platform because the Client and Executing Dealer do not know, and should not know, each other's name.

Market Participants employing last look should be transparent regarding its use and provide appropriate disclosures to Clients. (PRINCIPLE 17)

X A Market Participant sends a trade request to an anonymous liquidity provider to buy 1 million EUR/USD at a price of 13 via an FX E-Trading Platform while the displayed price is 12/13. This trade request is understood to be subject to a last look window before it is accepted and confirmed by the anonymous liquidity provider. During this window, the liquidity provider places buy orders at levels below the 13 price. If these buy orders are filled, the liquidity provider confirms and fills the Market Participant's trade request, but when these orders are not filled, neither is the Market Participant's trade request.

Market Participants should only use last look as a risk control mechanism to verify factors such as validity and price. In this example, the liquidity provider misuses the information contained in the Client's trade request to determine if a profit can be made and has no intent to fill the trade request unless a profit is possible.

✓ A Client sends trade requests that are subject to a last look window, and its liquidity provider has disclosed for what purposes last look may be used. The Client reviews data related to its average fill ratios on such transactions. The data provided suggests that its average fill ratio is lower than expected and the Client follows up with its liquidity provider to discuss reasons for this.

Market participants employing last look should be transparent regarding its use and provide appropriate disclosures to Clients. It is also good practice to be available to engage in a dialogue with Clients regarding how their orders have been handled. In this example, the Market Participant's transparency has enabled the Client to make an informed decision about how its orders are handled, and fosters dialogue between the two parties.

X A Client requests to buy 25 million EUR/ USD on an E-Trading Platform. During the last look window, the Market Participant, taking into account the Client's request to trade, skews its pricing on E- Trading Platforms higher.

Market Participants should not use the information contained in a Client's trade request during the last look window. In this example the Market Participant utilises the information contained in the Client's trade request to change its prices on E-Trading Platforms during the last look window. By doing this, the Market Participant potentially signals to the market the interest of the Client, who then may be at a disadvantage were the Market Participant to subsequently reject the trade.

✓ A Client requests to buy 20 million USD/ MXN with a Market Participant on an E-Trading Platform. During the last look window associated with that trade request the Market Participant continues to update its prices in USD/MXN and other pairs on a number of platforms. The prices the Market Participant shows on these platforms reflect normal inputs into the Market Participant's pricing algorithms, including movements in market prices and other transactions completed by the Market Participant, but does not use the information from the Client's request to trade as an input into those price changes during the last look window.

Market Participants may update pricing while a last look window remains open if the update is entirely independent of the relevant trade request, as doing so allows Market Participants to continuously make prices. Given the speed of electronic trading Market Participants will commonly need to update pricing while one or more last look windows remain open. In this example, the Market Participant takes no account of the trade request when updating pricing during the last look window.

Market Participants providing algorithmic trading or aggregation services to Clients should provide adequate disclosure regarding how they operate. (PRINCIPLE 18)

X An aggregator preferentially routes an order to an E-Trading Platform that provides brokerage rebates. The provider of the aggregator does not disclose to Clients that brokerage rebates affect routing preferences.

Market Participants providing aggregation services to Clients should provide adequate disclosure regarding how they operate, in particular general information regarding how routing preferences may be determined. In this example, the provider of the aggregator service has not disclosed a factor that determines routing preferences.

INFORMATION SHARING

Market Participants should identify and protect Confidential Information. (PRINCIPLES 19 AND 20)

X Asset manager to bank market maker: Bank ABC just called me with an Axe to buy EUR/SEK. Are you seeing buying as well?

Market Participants should not disclose or solicit Confidential Information, including information about Clients' Axes or trading activity. In the example above, the asset manager discloses and solicits Confidential Information, in this case another bank's Axe. In the example below, the asset manager refrains from soliciting Confidential Information.

✓ Bank ABC to Asset manager: We have an Axe in EUR/SEK Spot. Do you have any interest?

Asset manager to bank market maker: Thanks for calling but we don't have interest in EUR/SEK today.

 \underline{X} Hedge fund to bank market maker: Are you long Sterling?

Market Participants should not solicit Confidential Information, including information on current positioning or trading activity, without a valid reason to do so. In the acceptable example below, the hedge fund asks for market views and not specific positioning.

<u>√</u>	Hedge fund to bank market maker: What do you think of Sterling here?	

X A bank has been asked by a Client to provide a quote for 150 million USD/MXN. The bank does not actively market make in this currency pair. The bank market maker calls another bank market maker: I'm being asked to quote a two-way price for 150 million USD/MXN. Can you show me your USD/MXN pricing matrix so that I can get a feel for the spread to quote?

Market Participants should not disclose or solicit Confidential Information, including information about Clients' trading activity. In the example above, the bank market maker discloses and solicits Confidential Information—in this case, the Client interest and the proprietary spread matrix information, respectively. In the example below, the bank requests only information pertinent to their needs.

- ✓ A bank has been asked by a Client to provide a quote for 150 million in USD/ MXN. The bank does not have a franchise in this pair, so their market maker calls another bank market maker: Can you give me a two-way price for 150 million in USD/MXN?
- X A bank has implemented an institution-wide policy designating trade recommendations produced by the FX Research Department as confidential until published to all Clients simultaneously. Bank FX research analyst to hedge fund: Our view on USD/JPY has shifted in line with our new central bank rate forecasts and I'm publishing a new bullish trade recommendation later today.

Market Participants should not disclose Confidential Information. In this example, the analyst has disclosed Designated Confidential Information—its trade recommendation—to an external party prior to publication. In the example below, the FX research analyst discloses research after it has been published.

X Bank FX research analyst to hedge fund: I'm calling to check that you've received our bullish USD/JPY trade recommendation published an hour ago in line with our new central bank rate forecasts.

X A hedge fund manager attends a portfolio review with a large Client. At the review, the manager learns that the Client will soon be shifting part of its currency allocation into another currency pair. The manager is asked for advice, but not awarded the allocation mandate. Upon leaving the meeting, the manager makes a call to his own trading desk to inform them of the impending trade.

Market Participants should not disclose Confidential Information except to those individuals who have a valid reason to receive such information. In particular, information obtained from a Client is to be used only for the specific purpose for which it was given. In this example, planned currency reallocation is Confidential Information and has been disclosed to the hedge fund manager for advice only. It should not be disclosed to the trading desk.

X A fund asks a bank to work a large buy order of EUR/PLN for a fixing. Immediately after the call, the bank contacts a different Client hedge fund and says, "I have a large buy order of EUR/PLN to work ahead of the fixing for a Client. I think this may move the market upwards in the next 20 minutes, and I can work some flow for you as well."

Past, present, and future Client trading activity is Confidential Information that should not be disclosed to other Market Participants.

Market Participants should communicate in a manner that is clear, accurate, professional, and not misleading. (PRINCIPLE 21)

X An asset manager calls three banks and says, "Can I get a price in 50 million GBP/USD, please? This is my full amount." The asset manager buys 50 million GBP from each of the three banks for a total of 150 million GBP.

Market Participants should communicate in a manner that is clear, accurate, professional, and not misleading. In this example, the asset manager deliberately misleads the banks in order to potentially secure better pricing. If asked, the asset manager could decline to disclose whether its request to transact is for the full amount.

X A sell-side institution has a large amount of an illiquid currency pair to sell. A trader at the institution contacts several Market Participants, saying that he is hearing of a very large buyer in this currency, when this is in fact not the case.

Market Participants should communicate in a manner that is not misleading. In this example, the trader communicates false information with the intent of moving the market in his own interests.

Market Participants should communicate Market Colour appropriately. (PRINCIPLE 22)

✓ A corporate Client has left a 24-hour call level for the yen with a counterparty and the call level has just been breached. Bank salesperson to corporate Client: The yen just traded through your call level. The market has dropped 200 ticks in the last 15 minutes, there has been large selling across a variety of names, and prices have been gapping. The market continues to be better offered, but the move seems to be limited to just the yen. We don't know the trigger but there has been some chatter on the Internet about an earthquake, but it has not been confirmed on any of the main news channels.

Market Participants should communicate Market Colour appropriately and without compromising Confidential Information. In this example, the salesperson shares information about recent market developments, with the flow having been sufficiently aggregated and the information from a third party attributed clearly (Principle 21).

 \underline{X} Bank salesperson to hedge fund: We've seen large NZD/USD demand from XYZ (where "XYZ" is a code name for a specific Client) this morning.

Market Participants should communicate Market Colour appropriately, sharing flow information on an anonymised and aggregated basis only. In the example above, the information reveals the identity of a specific Client. In the example below, the communication is aggregated in terms of Client category so that the Client cannot be identified.

 $\underline{\mathbf{v}}$ Bank salesperson to hedge fund: We've seen large NZD/USD demand from Real Money names this morning.

 \underline{X} Asset manager to bank market maker: I hear that you've been a big buyer of GBP/USD. Is it for the same UK corporate(s) again?

Market Participants should not solicit Confidential Information, including the trading activity of a specific Client. Market Colour should be anonymised and aggregated so as not reveal the flows

related to a specific Client. In the example above, the asset manager has solicited Confidential Information. In the example below, the asset manager has solicited general Market Colour.

✓ Asset manager to bank market maker: Can you give me some colour around the 100 point rally in GBP/USD in the past hour?

X Market maker to hedge fund: Yen liquidity has deteriorated. Just now it took me 15 ticks to cover my sale of 100 million USD/JPY to a Japanese automaker.

Market Participants should communicate Market Colour appropriately, sharing flow information on an anonymised and aggregated basis only. In the example above, the communication refers to a specific recent trade and possibly reveals the identity of a specific Client. In the acceptable example below, the reference to the timing of execution is broad and the type of Client is generalised.

 \underline{V} Market maker to hedge fund: Yen liquidity has deteriorated. Last week I was able to trade 100 million USD/JPY for only 3 ticks, but today it took 15 ticks and twice as long.

Market Participants should have clear guidance on approved modes and channels of communication. (PRINCIPLE 23)

X A sales person has a number of filled orders to confirm to the customer but has left the office early. Not having access to a recorded line, he subsequently texts his confirmations from his own unrecorded personal cell phone to the Client.

It is recommended that communication channels be recorded, particularly when being used to transact. In the example above, the sales person confirms transactions on an unrecorded line. In the example below, the sales person strives to find a way to have the transactions confirmed via recorded means.

✓ A sales person has a number of filled orders to confirm to the customer but has left the office early. Not having access to a recorded line, the sales person contacts his office colleagues, who then contact the customer to confirm the transactions using recorded means.

RISK MANAGEMENT AND COMPLIANCE

Market Participants should have practices in place to limit, monitor, and control the risks related to their FX Market trading activity. (PRINCIPLE 27)

X A Client of a bank accesses FX Market liquidity only through the E-Trading Platform offered by the sales/trading business of the bank and has no other source of liquidity. The Client has not evaluated the risks of relying on just one source of liquidity. In response to an unexpected market event, the bank adjusts the liquidity provided through its E-Trading Platform, which has the effect of severely impacting the ability of the Client to manage its FX positions. As the Client has no contingency in place to access the market (including relationship with the voice sales/trading business), the Client's ability to trade is compromised.

Market Participants should have practices in place to limit, monitor, and control the risks related to their FX trading. In particular, Market Participants should be aware of the risks associated with reliance on a single source of liquidity and incorporate contingency plans as appropriate. In this example, the Client is unaware that its reliance on a single source of liquidity poses risks to its business and has no contingency plan in place, which severely limits its ability to manage its FX positions.

✓ A Market Participant has a significant Client franchise and maintains several channels to access liquidity, including two FX Prime Brokers and some bilateral agreements. For operational efficiency, the Market Participant routes the majority, but not all, of its flows through one of its Prime Brokers but has a smaller but representative part of its portfolio channeled regularly to the other Prime Broker and to its bilateral relationships.

Market Participants should be aware of the risks associated with reliance on a single source of liquidity and incorporate contingency plans as appropriate. In this example, the Market Participant has opted to maintain and use several liquidity sources as appropriate to the nature of its business.

X A small proprietary trading fund copies the risk checks that are those specified by its Prime Broker to stay within prudent limits, including Net Open Position (NOP) and Daily Settlement Limits (DSL). The fund's trading algorithm has a programming bug that causes a runaway algorithm that systematically loses money. The fund discovers that, despite their limit checks, the fund incurs losses that threaten the survival of the fund.

Market Participants should have practices in place to limit, monitor, and control the risks related to their FX trading. In this example, the trading fund had inadequate processes in place to identify and manage operational risks specific to its business. The limit checks failed to alert the fund to a decline in position value. In the extreme, an algorithm that systematically loses, rather than earns, money can still be wholly within NOP and DSL limits because the position will fall in value.

Market Participants should have Business Continuity Plans (BCPS). (PRINCIPLE 33)

X A Market Participant uses a backup site in the same region and relies on personnel in the same area as its primary site. The Market Participant has not developed a Business Continuity Plan appropriate to the nature, scale, and complexity of its business. During a civil emergency, the Market Participant finds that it is unable to access either the primary or the backup site because the two sites share the same telecommunications path. It also finds that it cannot reach personnel essential to its business.

Market Participants should have business continuity plans in place that are appropriate to the nature, scale, and complexity of their business and that can be implemented quickly and effectively. In this example, despite maintaining a primary and a backup site, the Market Participant did not have a business continuity plan that was robust to the disruption. In the two examples below, the Market Participant has made a business continuity plan that is, in each case, appropriate given the nature, scale, and complexity of its operations.

- \underline{V} A Market Participant selects a backup site that is geographically distant, and whose infrastructure can be controlled by personnel in the distant location.
- $\underline{\mathbf{v}}$ A Market Participant decides that it will not maintain a backup data centre and, in the event that its data centre is unavailable, will reduce or eliminate its positions by

telephoning one of the market makers with whom it has a relationship and trade by voice only until its data centre is available again.

Prime Brokerage Participants should strive to monitor and control trading permissions and credit provision in Real Time at all stages of transactions in a manner consistent with the profile of their activity in the market to reduce risk to all parties. (PRINCIPLE 41)

X A Prime Brokerage Client is provided with exposure limits for each of its executing dealers under its PB agreement. The Client assumes that the executing dealers are monitoring these limits and does not incorporate pre-trade compliance-checking procedures within its internal processes. The PB Client trades on behalf of a number of underlying accounts in a bulk ticket, providing the executing Dealer with the PB account portion of the deal post-trade. The Client breaches its PB exposure limit with the executing dealers and is only made aware of the breach by the executing Dealer at the point of providing the breakdown.

Prime Brokerage Clients should strive to monitor their applicable limits as specified in their Prime Brokerage agreement. This is especially important where an executing Dealer is unaware of the precise account breakdown on a bulk transaction. Clients should have pre-trade compliance-monitoring procedures in place such that only trades that fit within the designation limits are requested of executing dealers.

 \underline{V} An executing broker notices a Client repeatedly breaching its authorised limits thanks to routine, embedded controls, and informs the Client, with a warning.

Prime Brokerage Participants should strive to monitor and control credit provision in Real Time. While this example notes a negative scenario (breaching of authorised limits), it is a positive example as the executing broker displays appropriate monitoring of risk controls to detect repeated limit breaches and appropriate information sharing among the affected parties.

CONFIRMATION AND SETTLEMENT

Market Participants should confirm trades as soon as practicable, and in a secure and efficient manner. (PRINCIPLE 46)

✓ A Client executes a transaction in spot USD/JPY on a single-bank platform and is immediately provided with a trade confirmation via the bank's platform. After having checked the trade details received from the bank, the Client is able to immediately send a confirmation message for the trade to the bank.

Market Participants should confirm trades as soon as possible, and in a secure and efficient manner. In this example, the bank's straight-through-processing and initiation of the confirmation process results in the Client being able to send a corresponding confirmation message within a short time frame.

 $\underline{\mathbf{V}}$ A local Market Participant executes an FX transaction with its parent entity via phone. Both the local entity and its parent confirm the deal directly via a common secured electronic platform.

Market Participants should confirm trades as soon as possible, and in a secure and efficient manner. In this example, both entities use a common secured electronic platform to confirm the deal—an alternative to marketwide automated trade confirmation matching systems.

Market Participants should review, affirm, and allocate block transactions as soon as practicable. (PRINCIPLE 47)

X A corporate treasurer has a busy morning in meetings. There are ten trades to do, including some block trades with sub-allocations for the pension fund. The treasurer calls a counterparty by phone, completes all ten trades with just enough credit, and waits to input all of the trades into the system until after lunch.

Block transaction details should be reviewed and affirmed as soon as practicable following execution. In this example, the time lag between execution and input does not comply with this principle and can lead to delays in confirming

ANNEX 2:

Glossary of Terms

Agent: A Market Participant that executes orders on behalf of its Clients pursuant to the Client mandate, and without taking on market risk in connection with the order.

Applicable Law: With respect to a Market Participant, the laws, rules, and regulations applicable to it and the FX Market in each jurisdiction in which it does business.

Axe: An interest that a Market Participant might have to transact in a given product or currency pair at a price that may be better than the prevailing market rate.

Client: A Market Participant requesting transactions and activity from, or via, other Market Participants that provide market making or other trade execution services in the FX Market. A Market Participant can act as a Client in some instances while making markets in other instances.

Compliance Risk: Risk of legal or regulatory sanctions, material financial loss, or loss to reputation as a result of a Market Participant's failure to comply with laws, regulations, rules, industry standards, and codes of conduct applicable to its FX activities. Compliance concerns include observing proper standards of market conduct, managing conflict of interest, treating customers fairly, and taking measures for the prevention of money laundering and terrorist financing.

Confidential Information: Information that is to be treated as confidential, including FX Trading Information and Designated Confidential Information.

Corporate Treasury Centre: A Market Participant within a group of mainly non-financial companies that enters into external (non-Group) transactions as a Client (unless it explicitly declares otherwise) either on its own account or on behalf of the parent companies, subsidiaries, branches, affiliates, or joint ventures of the Group it represents.

Designated Confidential Information: Confidential, proprietary, and other information for

which Market Participants may agree to a higher standard of non-disclosure, which, at their

discretion, may be formalised in a written non-disclosure or similar confidentiality agreement.

Direct Payment: The transfer of funds in settlement of an FX transaction to the account of the

counterparty to the transaction.

E-Trading Platform: Any system that allows Market Participants to execute trades electronically

in the FX Market.

Electronic Trading Activities: These activities may include operating an E-Trading Platform,

making and/or taking prices on an E-Trading Platform, and providing and/or using trading

algorithms on an E-Trading Platform.

FX: Foreign exchange.

FX Market: The wholesale foreign exchange market.

FX Trading Information: Can take various forms, including information relating to the past,

present, and future trading activity or positions of the Market Participant itself or its Clients, as

well as related information that is sensitive and is received in the course of such activity.

FXC: Foreign exchange committee.

Fixing Order: An order to transact at a particular fixing rate.

Give-Up: A process by which trades are passed on to a Prime Broker by a party designated by the

Prime Broker to execute transactions with a Prime Broker Client.

Interdealer Broker (IDB): A financial intermediary that facilitates transactions between broker-

dealers, dealer banks, and other financial institutions rather than private individuals. This includes

brokers executing by voice or electronic means, or a hybrid thereof. Brokers with any degree of

electronic execution are also a sub-category of E-Trading Platforms.

69

Mark Up: The spread or charge that may be included in the final price of a transaction in order to compensate the Market Participant for a number of considerations, which might include risks taken, costs incurred, and services rendered to a particular Client.

Market Colour: A view shared by Market Participants on the general state of, and trends in, the market.

Market Order: A request or communication from a counterparty to enter into an FX transaction with a Market Participant for the sale or purchase of an FX instrument at the current available level.

Market Participant: See the detailed definition provided in the Foreword.

Personal Dealing: Where personnel deal for their personal account or indirect benefit (for example, for their immediate family members or other close parties).

Pre-Hedging: The management of the risk associated with one or more anticipated Client orders, designed to benefit the Client in connection with such orders and any resulting transactions.

Prime Broker (PB): An entity that provides credit intermediation to one or more parties to a trade based on pre-agreed terms and conditions governing the provision of such credit. The Prime Broker can also offer subsidiary or allied offerings, including operational and technology services.

Prime Brokerage Participant: A Market Participant that is either (i) a Prime Broker, (ii) a Client using the services of a Prime Broker, or (iii) a Market Participant acting as an executing dealer (price maker) or execution intermediary (such as an Agent or platform) between the Prime Brokerage Client and the Prime Broker.

Principal: A Market Participant who transacts for its own account.

Real Time: Near, or close to, the actual time during which a process or event occurs.

Settlement Risk: The risk of outright loss of the full value of a transaction resulting from the counterparty's failure to settle. This can arise from paying away the currency being sold, but failing to receive the currency being bought. (Settlement Risk is also referred to as "Herstatt Risk.")

SSI: Standing settlement instruction.

Standards: A Market Participant's internal policies and external codes (such as Thailand FX Code).

Stop Loss Orders: A contingent order that triggers a buy or sell order for a specified notional amount when a reference price has reached or passed a pre-defined trigger level. There are different variants of Stop Loss Orders, depending on the execution relationship between counterparties, the reference price, the trigger, and the nature of the triggered order. A series of parameters are required to fully define a Stop Loss Order, including the reference price, order amount, time period, and trigger.

Third-Party Payment: The transfer of funds in settlement of an FX transaction to the account of an entity other than that of the counterparty to the transaction.

Voice Broker: An Interdealer Broker with responsibility to both counterparties, who negotiates FX transactions via telephone, conversational systems, and/or hybrid solutions.