

Quarter 3/2022



รายงานแนวโน้มธุรกิจ BUSINESS OUTLOOK REPORT



About this Report

Recognizing the importance of real business insights from all stakeholders, the Bank of Thailand (BOT) established the Business Liaison Program in 2004. Under this program, the BOT delegates from its Headquarters as well as its Offices of the Northern, Northeastern, and Southern regions conduct phone interviews and regular visits to businesses, associations, and government agencies to exchange information on current and long-term issues relevant to each participant. With over 800 visits each year, the program provides a channel for BOT to exchange views and gain first-hand perspectives meaningful to assessing the health of the aggregate economy and particular business sectors.

In this program, our business contacts range from small to large enterprises, as well as spanning across various regions and industries. The BOT delegates collect anecdotal evidence from participants. Then the information is used by BOT staff to supplement the quantitative data for evaluating economic conditions, making our analysis more comprehensive and well-rounded, supporting Monetary Policy Committee (MPC) and other BOT policy formulations.

With the information obtained, the "Business Outlook Report" is published on a quarterly basis on the BOT website. BOT hopes that this report would communicate business views and also promote the understanding of current and future business conditions in Thailand as well as relay policy suggestions from participants back to BOT or any relevant government agencies.

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National Summary of Business Conditions

(Survey result of business across Thailand during 1 July - 30 September 2022 in the period of country's fully reopening)

Businesses viewed that Thai economy expanded from the same period last year as a result of country's reopening, economic recovery and government stimulus packages while high cost of doing business still remained.

Retail Income*

43%

expanded from the same period last year, due to country's reopening, increased economic activities as well as government stimulus packages. Nevertheless, purchasing power remained weakened due to rising price of goods.



Manufacturing Income*

49%

expanded from the same period last year, owing to increased external demand and Thai baht depreciation. In addition, domestic-oriented businesses also improved as country fully reopened.



Real Estate and Construction Income*

76%

expanded from the same period last year, owing to upturn economic recovery and government stimulus package.



Services Income*

80%

expanded from the same period last year, due to country's reopening and government stimulus packages.

*Calculated from survey responses as the percentage difference between respondents saying "income increased" and respondents saying "income decreased" as compared with the previous year (balance of opinion)



Confidence in the Economy

65%

of businesses viewed that the economic conditions would improve in the next 12 months, driven by economic recovery.



Cost of Doing Business

92%

of businesses indicated that the increased cost was mainly from raw materials, and logistics.



Challenges Faced by Business

24%

of businesses mentioned that weakened domestic demand was the main obstacle to doing business.



Labor Market

50%

of businesses would not hire more workers as the number of workers is sufficient.

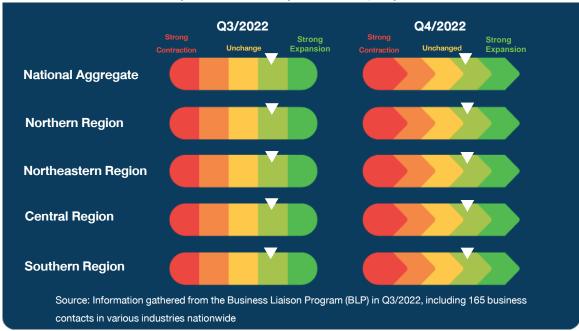
Note: The light-colored bar shows data as of Q2/2022, while the dark-colored bar and the percentage show data as of Q3/2022



Regional Conditions and Outlook

Business views on economic conditions and outlook

(% from the same period of last year)



Regional Highlights in Quarter 3/2022

Northern Region

Overall business conditions continued to recover, owing to increasing economic activities, the reopening of economies, government stimulus packages and benefit from global shortage of food supplies. However, the weakening purchasing power and rising production cost still hinder the recovery of businesses.

Central Region

Country's fully reopening and increasing economic activities led to continued recovery of overall businesses from the same period last year. However, businesses cannot fully pass on higher cost of production to consumers' price. In addition, slowing demand from trading partners, weakened consumer purchasing power as well as off-season in tourism were factors which weigh down companies' income. As a result, business conditions remained unchanged from the last quarter.

Northeastern Region

The ongoing recovery of overall businesses resulted from an increased economic activities and stimulus measures. As well as, export-oriented businesses would be driven by trading partners' demand. Nevertheless, risks from increasing raw material and oil prices still prevailed.

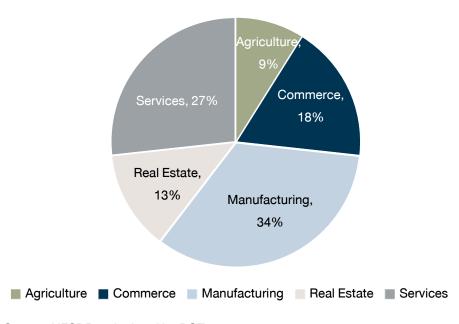
Southern Region

Overall business conditions expanded from the same period last year, due to increasing economic activities. The resumption of tourism and service businesses also boosted up retail and real-estate businesses. Export-oriented businesses ramained unchanged. However, high level of production cost would likely pressure on business performance.



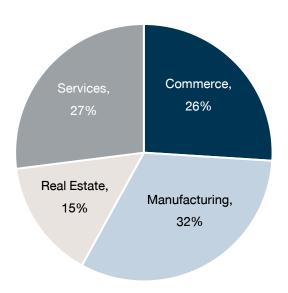
Appendix

Thailand's Economic Structure



Source: NESDB, calculated by BOT

Composition of businesses among BLP participants in Q3/2022



*Survey result of 165 business contacts from all regions of Thailand from 1 July – 30 September 2022

Note: Sample emphasizes the business sector, while views of agriculture stakeholders is in part reflected in the manufacturing sector, for example through the agro-manufacturing sector.



Ву

Northern Region Office, Northeastern Region Office, and Southern Region Office, Corporate Relations Group

Structural Economic Policy Department, Monetary Policy Group

Disclaimer: This report assesses the views of surveyed businesses and organizations in Quarter 3/2022, which reflects real economic activity that occurred and certain economic indicators.

Views in this report reflect overall business views, may not necessarily align with macroeconomic indicators, and do not necessarily reflect the views of Bank of Thailand.